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Cloud Enhancement & Managed Services

Live Webinar

24D - SCM

(PROCUREMENT & ADVANCE PROCUREMENT

Empowering you for the next update

Speaker:

Shrijee Shukla
Oracle Functional Consultant I

Value Based Delivery | ORACLE Partner | Mastek Glide 4.0

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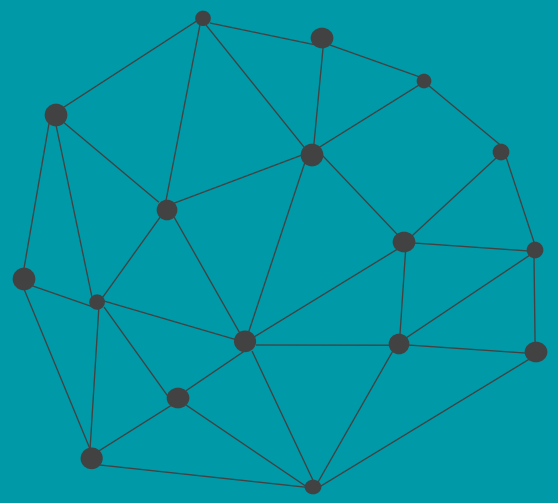

DISCLAIMER

These advisory webinars are organized to equip you with the latest updates.
The content of this session is based on the interpretation of the material and documentation that Oracle has released and is a general guideline/recommendation only.

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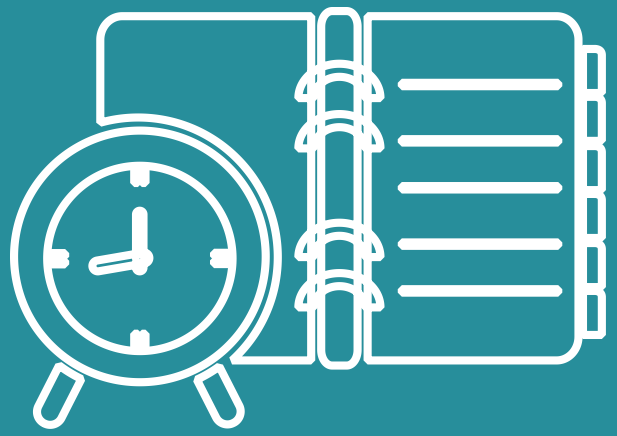
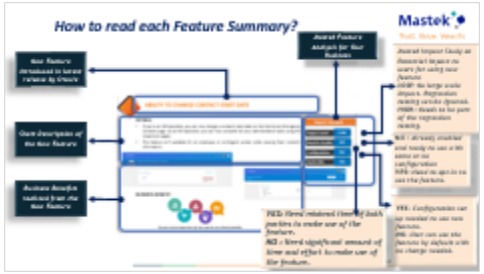
AGENDA



- Our Approach to Oracle Update



- Our Analysis of Latest Release
  - New Features
  - Known Issues (If any)

- Closing
  - Q&A

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How to read each Feature Summary?

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New Feature Introduced in latest release by Oracle

Short Description of the New Feature

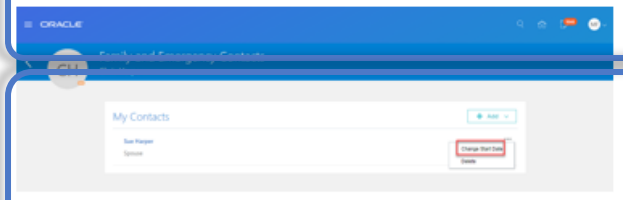
Business Benefits realized from the New Feature

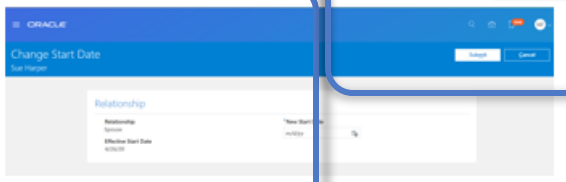
Mastek Feature Analysis for Your Business

ABILITY TO CHANGE CONTACT START DATE

DETAILS:

- If you're an HR Specialist, you can now change a contact's start date on the Family and Emergency Contacts page. As an HR Specialist, you can now complete all your administrative tasks using the responsive pages.
- This feature isn't available for an employee or contingent worker while viewing their contacts' information.





BUSINESS BENEFIT:

Ensure correct data that can be used for any family benefits

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

Mastek Impact Study on Potential Impact to users for using new feature
***LOW:** No large scale impact. Regression testing can be ignored.*
***HIGH:** Needs to be part of the regression testing.*

***NO** : Already enabled and ready to use with some or no configuration*
***YES:** Need to opt-in to use the feature.*

***YES:** Configuration set up needed to use new feature.*
***NO:** User can use the feature by default with no change needed.*

***YES:** Need minimal time of both parties to make use of the feature.*
***NO** : Need significant amount of time and effort to make use of the feature.*

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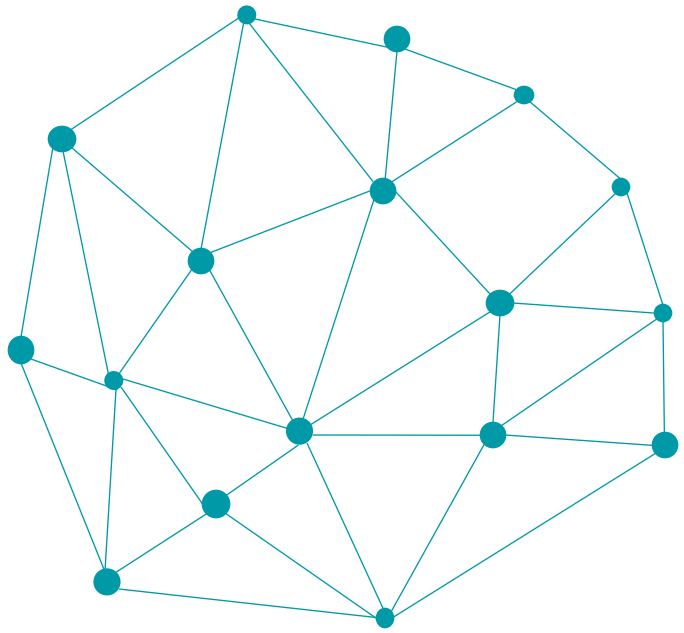

OUR ANALYSIS OF LATEST RELEASE

NEW FEATURES

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Cloud Enhancement & Managed Services

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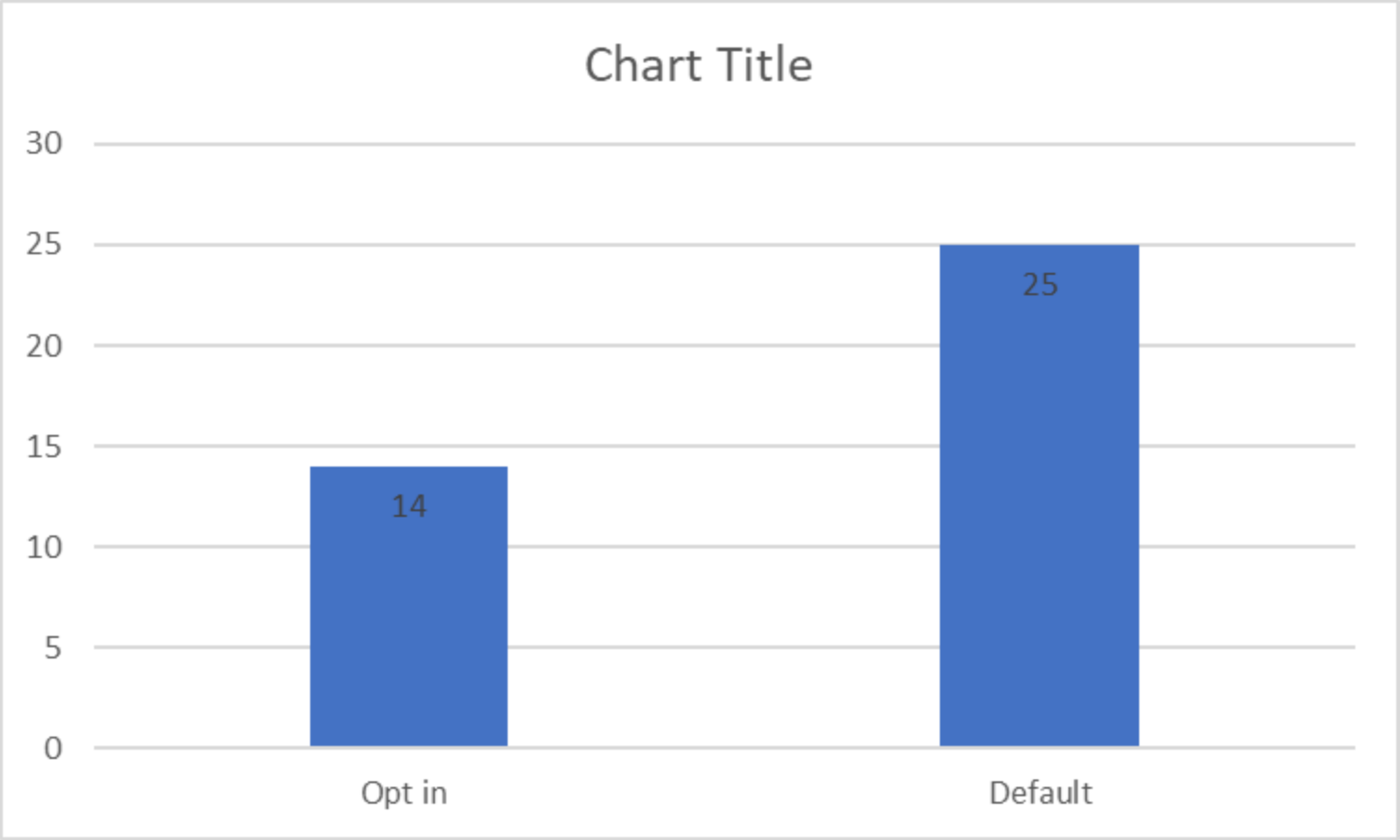
39
Procurement/ Adv. Proc/RSSP



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Details

If you modified a configure-to-order item before Update 24D, then Oracle Supply Chain Orchestration would cancel the existing work order and create a new one with a different configured item. You can now modify the configuration and update the same configured item without cancelling the existing work order.

Supply Chain Orchestration will send a change request for the work order and you can continue to update and fulfill the existing work order. Oracle Cost Accounting will consider the latest work definition and work order when it rolls up the cost, and Oracle Supply Planning will consider them when it plans the components.

Business Benefit : Improve your efficiency when you search for and view supply requests.

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	NO

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Details

Use this feature to specify how you want Oracle Supply Chain Orchestration to group the transfer order requests that it sends to Oracle Inventory Management to create transfer orders.

If you:

- Don't enable this feature, and if Supply Chain Orchestration receives a transfer supply request that contains **SOURCE_DESTINATION in the GROUP_CODE attribute**, then it will group requests according to the source and destination organizations.
- Enable this feature, then Supply Chain Orchestration will group transfer requests according to whatever value it receives in the GROUP_CODE attribute. If that value is empty or the attribute is missing, then Supply Chain Orchestration will use SOURCE_DESTINATION.

Business Benefit : Improve efficiency. Get more flexibility in how you group your transfer orders.

Impact Analysis	
Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	NO

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Details

You can now use the Redwood user experience to add or edit the names, types, and other details for any user-defined external messages you want to send or receive.

1.Select **External Message Definitions** from the Tasks panel. All the external message definitions that were created in previous releases will be available.

2. You can search for external message definitions by name, document type, or message standard.

3. Select **Add** to create an external message definition.

Business Benefit: The Redwood user experience offers enhanced accessibility, productivity, and ease of use in performing daily tasks.

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	YES

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Details

There are two new message definitions available for sending and receiving invoices:

- Oracle-1-0-B2B-Invoice-Out
- Oracle-1-0-B2B-Invoice-In

These message definitions use the Oracle B2B messaging standard which enables you to exchange invoices directly with your trading partners, B2B service providers, and other Oracle cloud enterprises.

These messages provide additional options for you to exchange invoices with your trading partners and B2B service providers.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	NO

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Details

You can specify your own file name pattern for outbound messages by modifying the Extensible Style Sheet Language (XSL) file of the collaboration message.

A new element **OutputTransformationFileName has been added** to the processing configuration section of the XSL for all outbound collaboration messages. When you specify a name, Collaboration Messaging uses it instead of the system generated file name for the associated outbound B2B messages. The following delivery method types can use this file name feature:

- SFTP
- File Export
- Email

Business Benefit: This feature allows you to generate B2B messages that conform to your organization's file naming conventions.

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	NO

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Details

You can now receive B2B messages directly from your trading partners using the new Generic B2B Message Receiving Service.

- The endpoint for this service is:
 https://<hostname:port>/fscmRestApi/scm/redwood/11.13.18.05/Genericb2bMessageReceivingService

- This service is secured using basic authentication.

- The username and password that are provided are validated.

- The user must be a valid Oracle Fusion applications user.

- The user must be set up with the privilege required to call the collaboration message service.

Business Benefit: Offering a simple and alternative way to receive B2B documents via Oracle Collaboration Messaging Framework.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	NO

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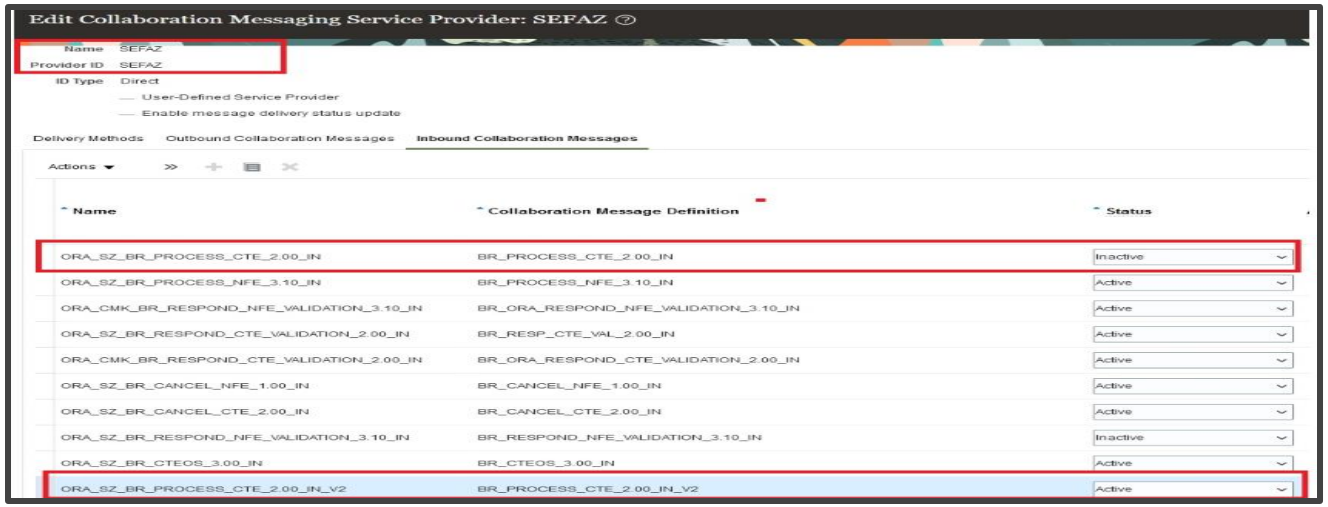
Details

A new version of the Inbound Brazil Electronic Freight Invoice message is now available:

- BR_PROCESS_CTE_2.00_IN_V2

This version of the message is updated to **allow additional freight service types such as subcontracting, redispatch, or intermediate redispatch**. The Ship-from details are identified and listed correctly for freight from seller to customer for all the freight service types.

Using the new version of this message ensures that the fiscal partner receives the correct Ship-From information and the information required by the Tax Authorities is presented correctly.



Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	NO

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Details

In this update, Oracle Fusion Cloud Procurement and Oracle Fusion Cloud Self-Service Procurement deliver new and modified REST resources to enable and simplify integration with external systems.
The new REST resources introduced in this update are:

- Purchase Order Life Cycle Details
- Purchasing Document Versions

The following REST resources were previously available, and have been updated :

- Purchase Requisitions
- Requisition Lifecycle Details
- Purchase Orders
- Purchase Order Schedules
- Purchase Agreement Import Requests
- Supplier Negotiations

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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UPDATE AGREEMENT CONTROLS FROM EXTERNAL APPLICATIONS

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Details

Update order processing controls for purchase agreements from external applications using file-based data import or REST resources. Before this update, you could only add new business unit assignments using FBDI or REST resources but couldn't update them. With this update, this restriction has been removed.

You can now create and update purchase agreements with these attributes using the file-based data import and Purchase Agreement Import Requests REST API.

- Order Creation Options Group requisitions
  - Use ship-to-location
  - Use customer sales order
- Group requisition lines
  - Use need-by date
  - Use ship-to organization and location

Retroactive Pricing Controls

- Business Unit Access Attributes Purchasing Site
- Order Locally
- Ship-to Location
- Bill-to BU
- Bill-to Location

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Details

Generate reports and inquiries on purchase orders requiring special handling using OTBI. You can **create a report using special handling type-related attributes and special handling descriptive flex fields**.
These special handling type-related attributes are available in the Special Handling folder in the Procurement - Purchasing Real Time subject area:

- Special Handling Type
- Special Handling Code
- Special Handling Description
- Special Handling Negotiated Flag
- Special Handling Requires Buyer Review Flag
- Special Handling Automatically Create Receipt Flag

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Details

Create Checklist Deep Link Using Checklist ID

You can now use deep links embedded in business intelligence reports to drill down to procurement checklists using the checklistInitiativeId attribute.

Oracle reference: 36183821

Approver Comments Available in OTBI Reports

Before this update, OTBI reports didn't include approver comments. With this update, you can now see approver comments when generating reports using the Comments field from the Document History folder in the Purchasing Real Time and Purchasing Agreements Real Time subject areas.

Oracle references: 35362332, 36291501

Add Requisition Lines Related to Work Orders to Open Purchase Orders, Excluding Those for Outside Processing

You can now add work order requisition lines to open purchase orders, as long as the ordered item isn't an outside processing item.

Oracle reference: 36811133

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Details

Use the External Purchase Prices Requests REST API to include or exclude external purchase prices for purchasing. Exclude active external purchase prices or include previously excluded external purchase prices by passing the respective actions, Exclude and Include.

Prior to this update, **only individual external purchase prices lines could be excluded or included for purchasing. If you want to temporarily exclude an external purchase price as a whole, you no longer need to cancel it.** If required, you can also include it for purchasing again. Include or exclude an external purchase price for purchasing along with all its lines by passing the corresponding action at the header level.

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Configure Specific Purchase Agreement Attributes to Default Through External Purchase Prices

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DETAILS

Use the External Purchase Prices Purchase Agreement Defaults page to configure specific purchase agreement attributes that would be applied as defaults when blanket purchase agreements are created from external purchase prices.

Additionally, you can bypass approval in purchase agreements by setting Bypass as the default value for the approval option on the same defaults page.
Prior to this update, the External Purchase Prices Options lookup was used to configure the choice to bypass approval in purchase agreements or to enable purchase agreements to allow ordering from unassigned supplier sites. You can now configure these options and set default values for the specified attributes for a requisitioning BU.

To define the purchase agreement defaults for external purchase prices, use the Manage External Purchase Prices Purchase Agreement Defaults task in the Setup and Maintenance work area

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	YES

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Procure Items from Oracle Healthcare Marketplace

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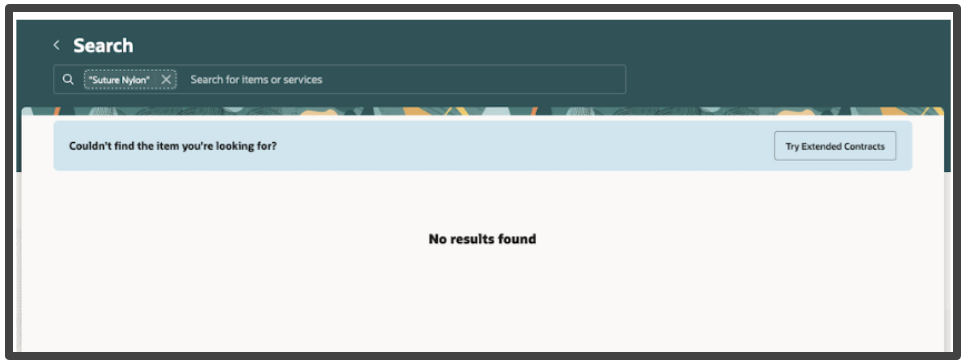
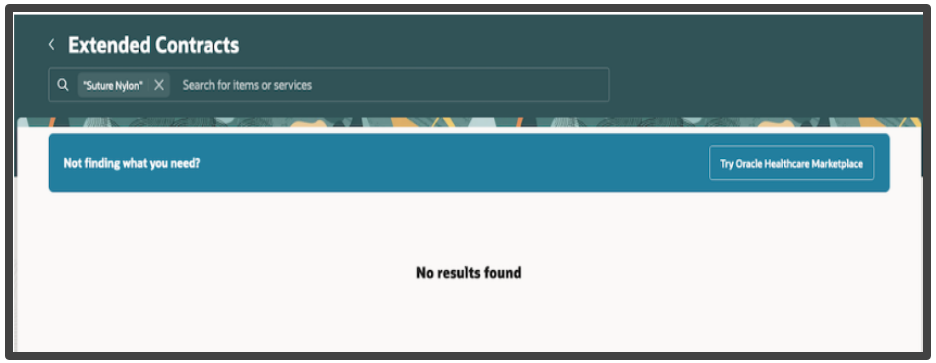
DETAILS

Oracle Healthcare Marketplace gives your requesters access to a vast list of healthcare items that have been cleansed and enriched with GTINs, manufacturer part numbers and relevant healthcare attributes.
With this release, **you can search Oracle Healthcare Marketplace while shopping in the Responsive Self Service Procurement application.** If you don't find what you need within your local catalog or preferred contracts, you can now search an extensive healthcare product catalog within the same shopping experience.

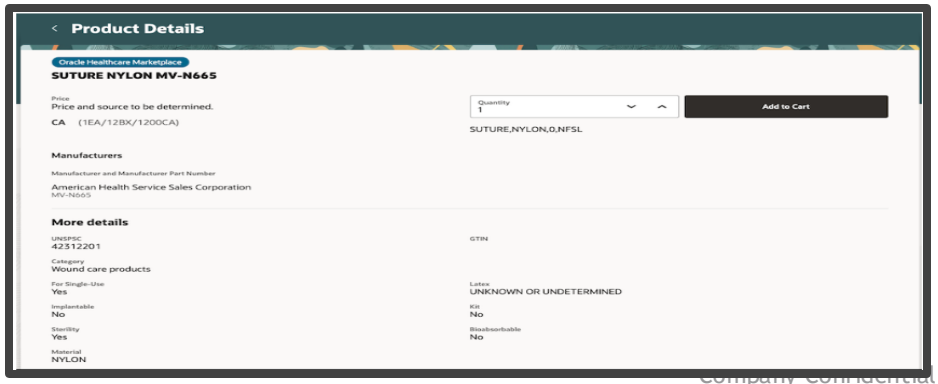
Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	NO



Search Local Catalog



Search Preferred Contacts



Search Oracle Marketplace

Business Benefits: Search across different sources without switching applications helps in increased productivity, access to more products, reduced operating costs, and improved buyer productivity.

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Assign Suggested Buyer on Requisitions

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DETAILS

You can now assign a suggested buyer on a requisition line in the Responsive Self Service Procurement application.

You can select a suggested buyer on any of these pages :

- Enter Requisition Line
- Create or Edit Smart Form-based requisition line
- Create or Edit Noncatalog Request based requisition line
- Edit Line Details flow on the Shopping Cart

You can search for the desired value based on any of these attributes:
- First Name
- Last Name
- Procurement Business Unit and
- Email

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Reassign Requisitions

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DETAILS

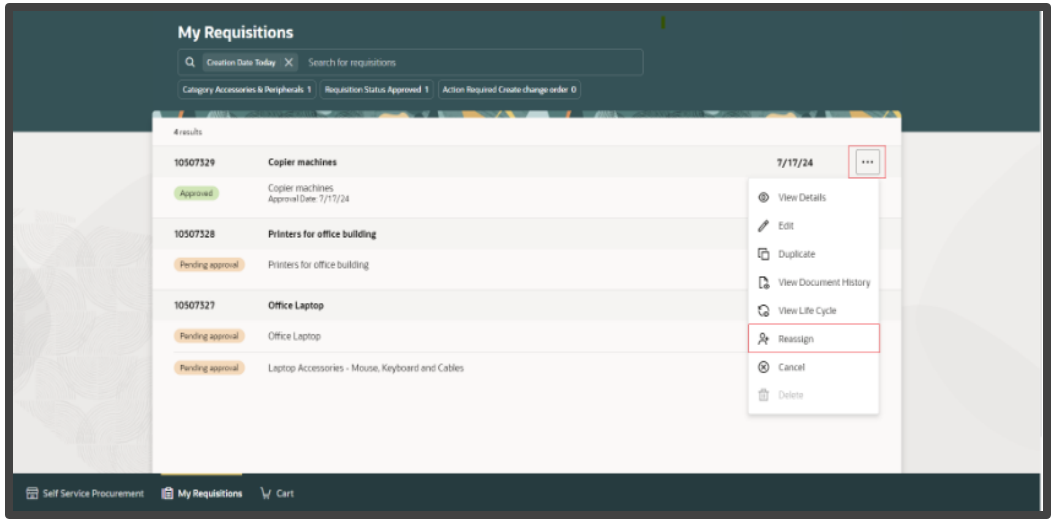
You can now use the Responsive Self Service Procurement application to reassign requisitions to another user in your organization. **You can reassign a requisition from the My Requisitions page or the Requisition Details page using the Reassign action from the Actions menu**. You can reassign requisitions in any status (Canceled, Incomplete, Pending approval, Approved, Rejected, and Returned).

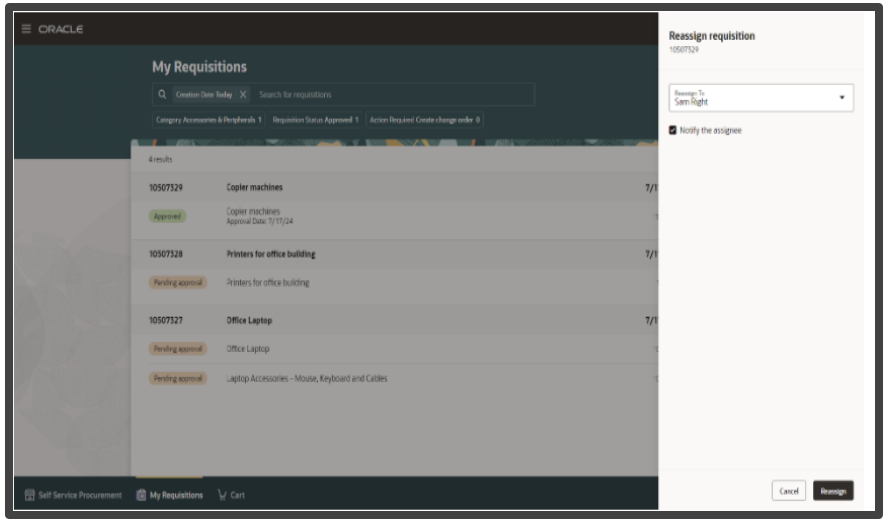
Upon reassignment, the assignee becomes the preparer on the requisition and can view and modify the requisitions as if they were the original preparer.

During the reassignment process, you can optionally notify the new owner about the reassignment.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES





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Manage Requisitions Created Outside the Responsive Self Service Procurement Application

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DETAILS

You can now view and manage requisitions created outside the Responsive Self Service Procurement application. With this feature, **you can perform various actions on these requisitions, including withdraw, edit, and duplicate. In addition, you can also access the active cart created outside the Responsive Self Service Procurement application and submit it from the Responsive application.**
Requisitions that were created using any of the processes mentioned below can now be managed in the Responsive application:

- FBDI Import
- Purchase Request Web Services (SOAP)
- REST Services
- UI

Requisitions created outside the Responsive Self Service Procurement application in any of these cases can be viewed but can't be managed (actions such as Withdraw, Edit, or Duplicate won't be available) in the Responsive application :

- Dual UOM-based items
- Requisitions with Destination Type of Work Order
- Requisitions using Procurement Card references
- Consigned Inventory items based requisitions
- Requisitions where Emergency Purchase Order is requested

In addition, if an approver needs to edit requisitions created for the flows mentioned above, the Edit Requisition link from the approval notification will navigate the user to the existing application.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Request New Suppliers

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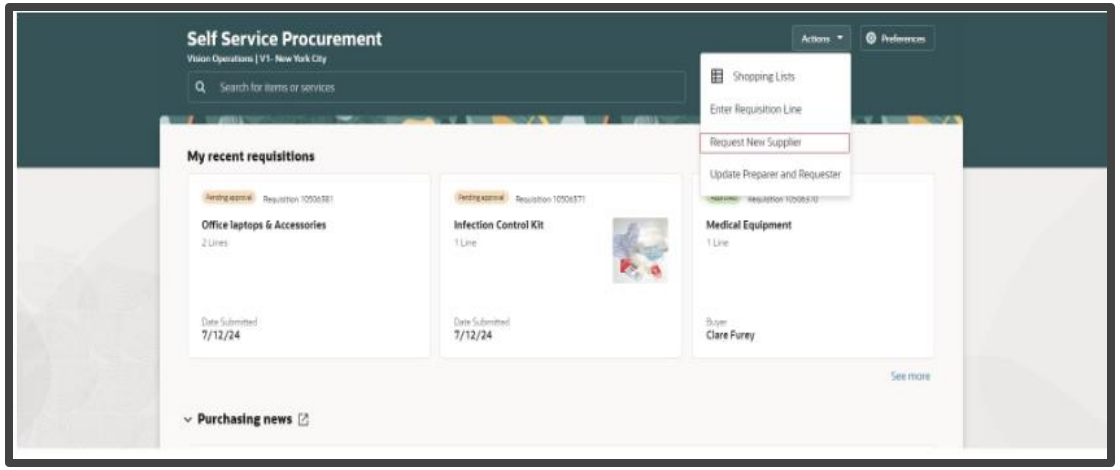
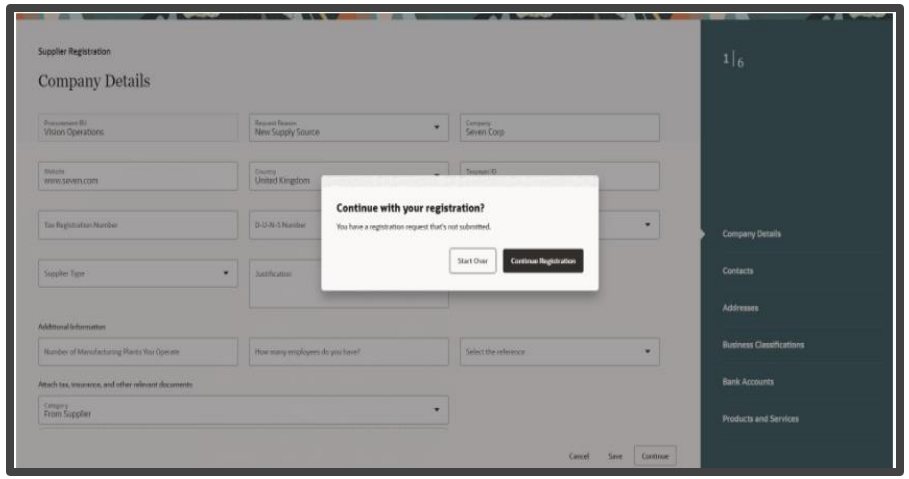
DETAILS

You can now **use the Responsive Self Service Procurement application to submit a new supplier registration request with the next generation Redwood supplier registration flow**. To request a new supplier, launch the New Supplier Registration process using the Request New Supplier action from the Home page. **You can enter all the supplier details, including company details, contacts, addresses, and business classifications as applicable to your organization.** If you have a saved request, the next time you start the Request New Supplier process, you will see an option to continue your last saved request or start over with a new one. you will see a confirmation message with the supplier registration request number.Using this feature, you can register new suppliers directly without accessing the Supplier work area or contacting another user in the organization to create a request.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES





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View Requisitions as a Requester on a Document

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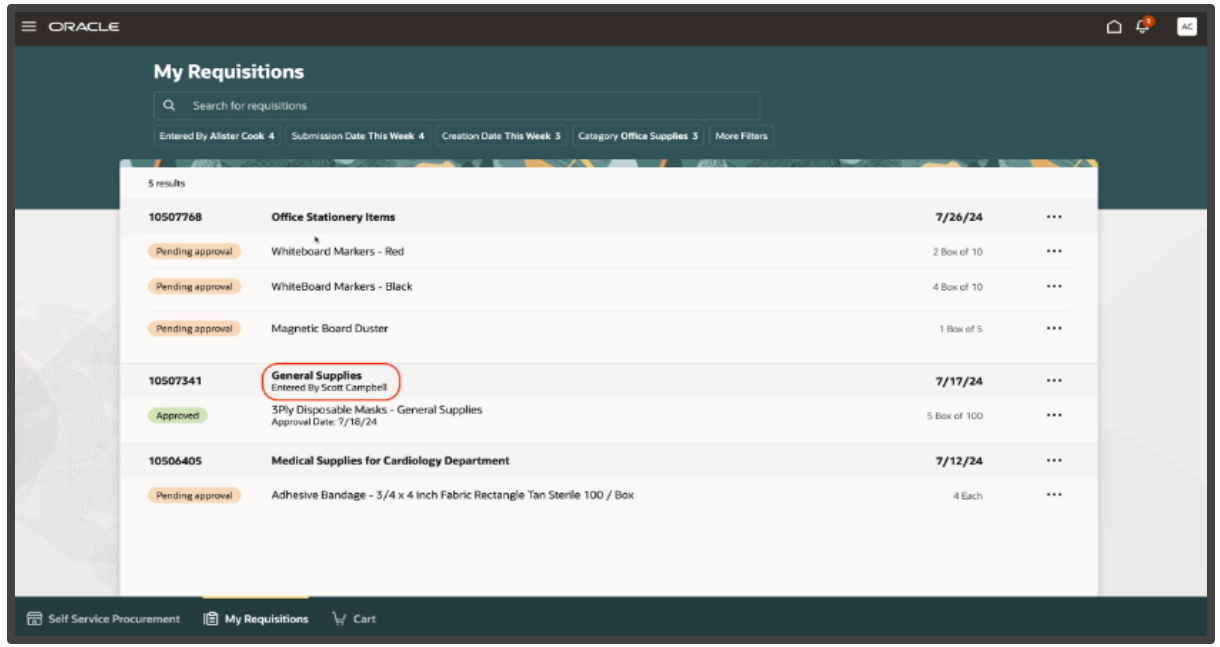
DETAILS

You can now view requisitions created for you as a requester in the Responsive Self Service Procurement application. Before this release, you could only view requisitions that you created unless you had the View All Requisitions privilege.To use this feature, navigate to the My Requisitions page, which displays all requisitions for which you are either a Preparer or a Requester. For requisitions created by others, you will only see items being requested for you and the names of users who created these requisitions.

When viewing requisitions on which you are a requester, these details are available :

- Requisition details
- Document history
- Requisition life cycle
- Associated orders
- Approvers



Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Create Requisitions to Order Locally

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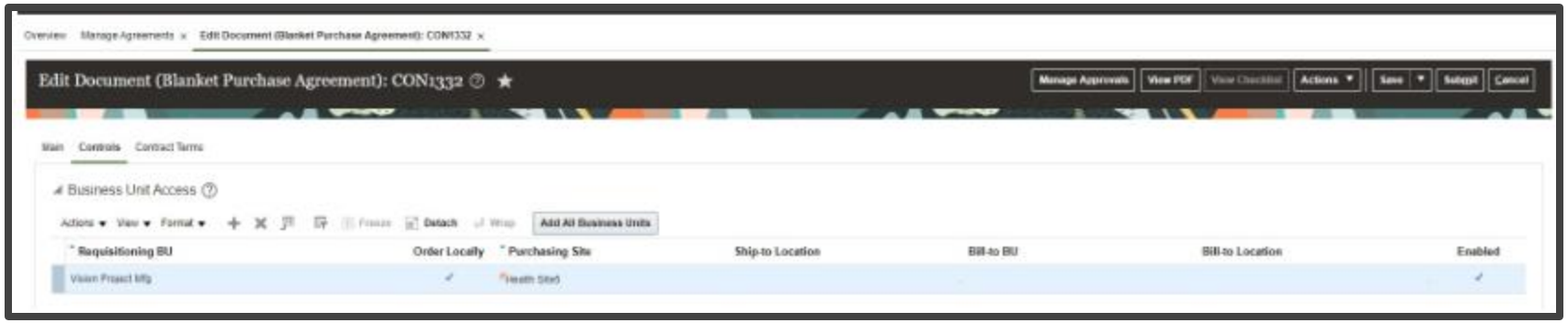
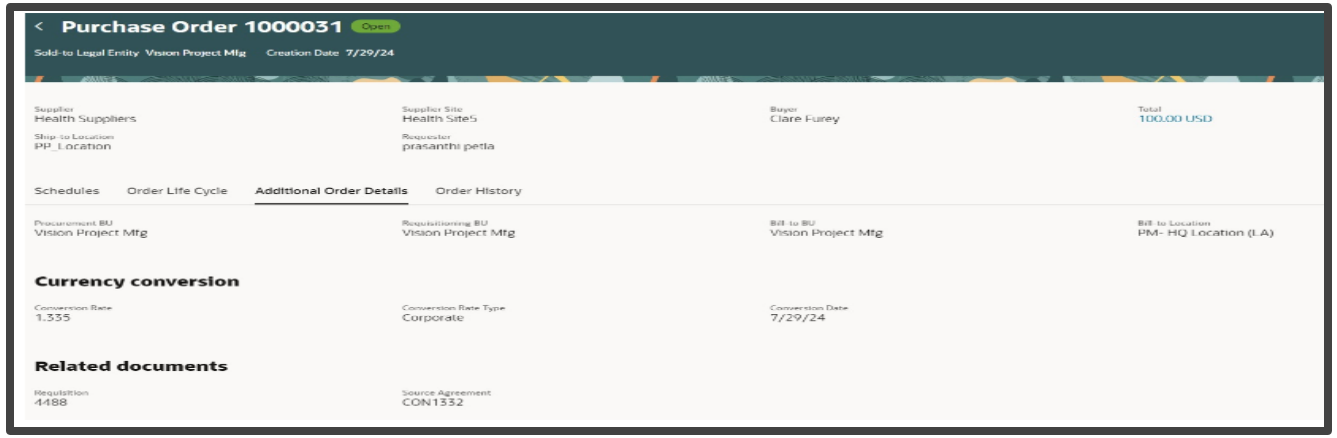
DETAILS

You can now source requisitions against agreements that are set to process orders locally in the Responsive Self Service Procurement application. If the requisition is sourced to an agreement that is 'Order Locally' enabled, any purchase order will be created in the same business unit as the requisition. This means the requisitioning business unit will also be used as the procurement business unit to create and process the order.



Setting up Order Locally on a Blanket Purchase Agreement



Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Select Agreement on Smart Form-Based Requisitions

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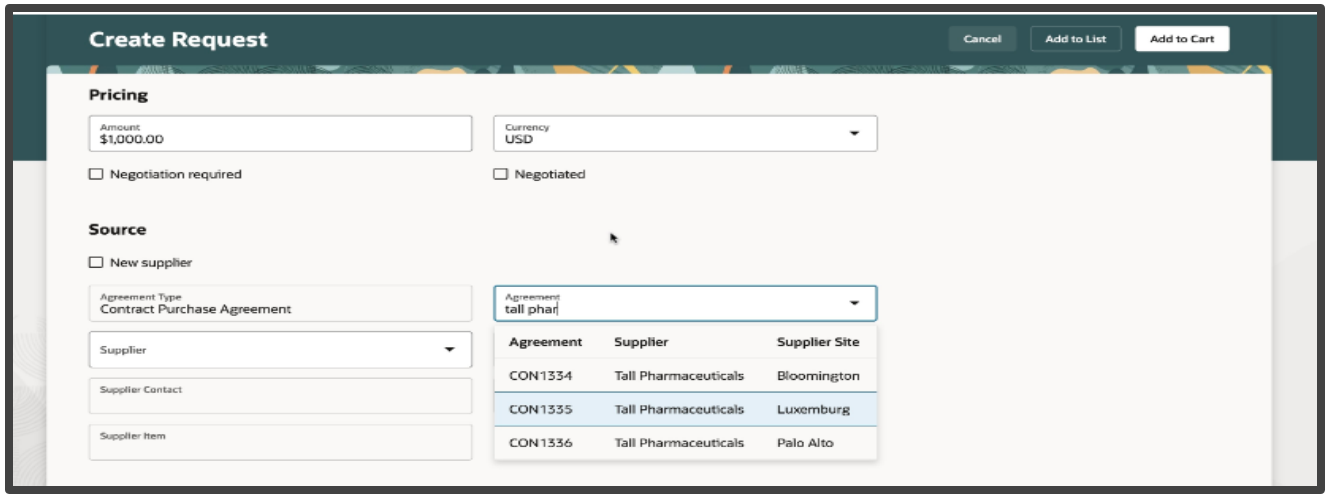
DETAILS

You can now **select or update a contract purchase agreement on a smart form-based requisition line in the Responsive Self Service Procurement application. Before this release, an agreement was defined in the smart form configuration or automatically sourced to the requisition line and couldn't be modified.**

If you are opting into the parent feature for the first time, to view and search the purchase agreements, perform these steps :

1. Navigate to Tools > Scheduled Processes.
2. Click the **Schedule New Process** button.
3. Submit this scheduled process:

- Process Name: ESS job to create index definition and perform initial ingest to OSCS
- Parameter Value for Index Name to Re-ingest: fa-prc-pa



Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES

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Enable the Responsive Version as the Default Self Service Procurement Application

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DETAILS

With this feature, all users with the Manage Requisition privilege will be able to access and use the Responsive Self Service Procurement application in place of the classic Self-Service Procurement application. When you drill down on the requisition from the global search, you will be taken to the Requisition Details page in the Responsive Self Service Procurement application.

- Shop (New) and My Requisitions (New) quick actions. These will take you to the respective pages in the Responsive Self Service Procurement application.

- View Requisition Details and View Document History links from the Approval and different FYI notifications will take you to the respective pages in the Responsive Self Service Procurement application. If the requisitions are created outside the Responsive Self Service Procurement application and contains any of these, then you will be taken to the respective pages in the classic Self Service Procurement application :
  - Dual UOM-based items
  - Requisitions with Destination Type of Work Order
  - Requisitions using Procurement Card references
  - Consigned Inventory items based requisitions
  - Requisitions where Emergency Purchase Order is requested

Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	NO
Quick Win	YES

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Specify Tax-Determinant Values While Shopping

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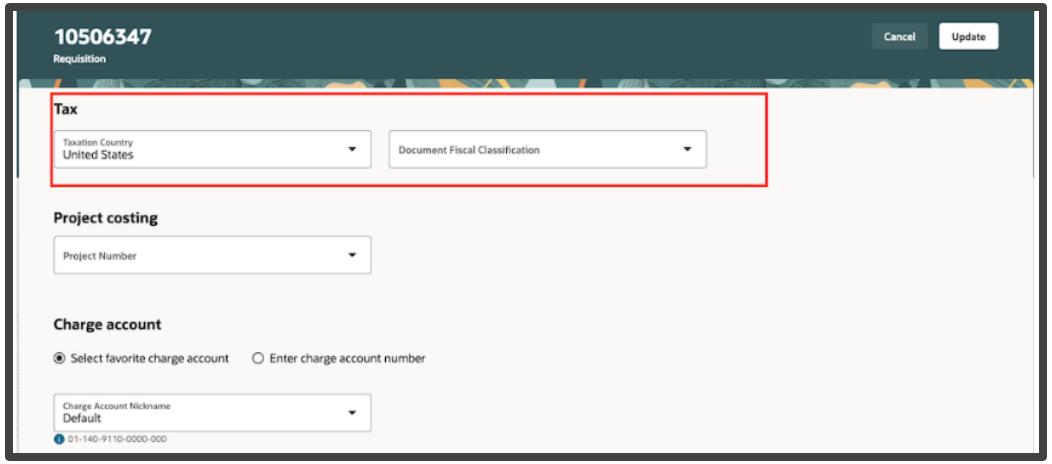
DETAILS

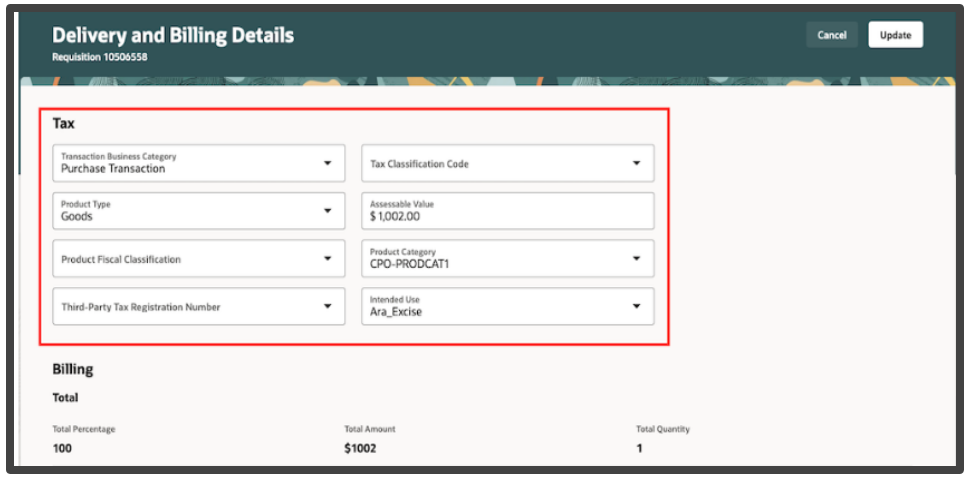
You can now override the default values for tax-determinant attributes while shopping in the Responsive Self Service Procurement application. For example, you can override the taxation country at the header level or the tax classification code at the line level. You can also override the values while editing a requisition as part of the approval process.

Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	NO
Quick Win	YES



Override Values for Tax-Determinant Attributes at the Header Level



Override Values for Tax-Determinant Attributes at the Line Level

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View Additional Requisition Details

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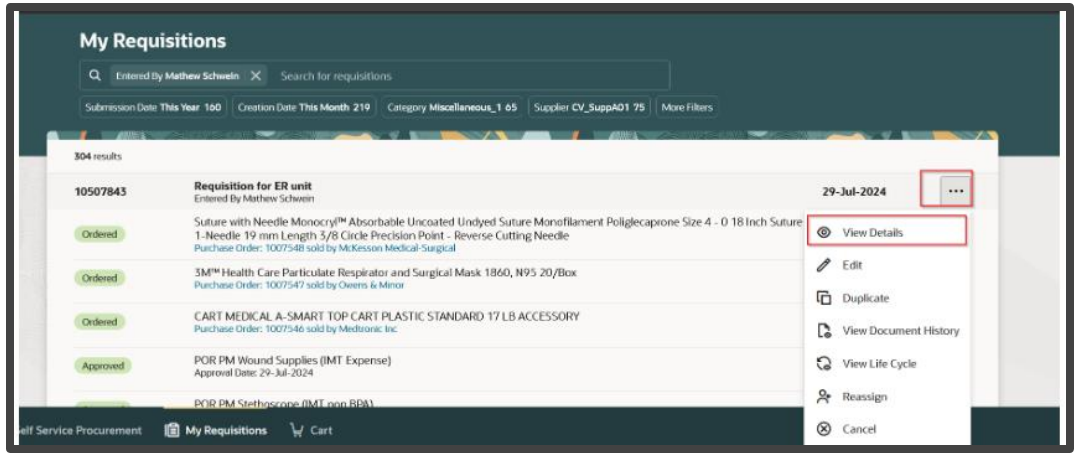
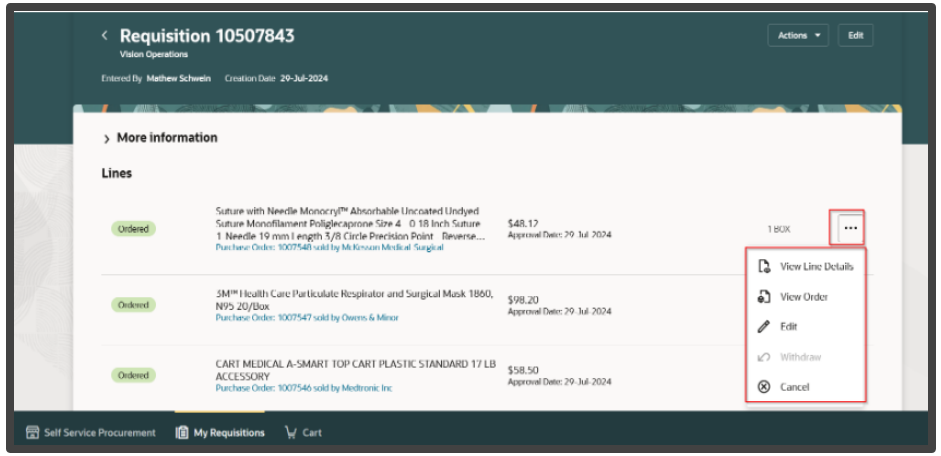
DETAILS

You can now view requisition details such as Charge Account, Destination Type, Current Approver, Project details, Requisition header DFFs, Special handling DFFs, Funds Status, Tax attributes, and Import Source in the Responsive Self Service Procurement application. You can also view the requisition line summary on this page and view additional requisition line details on the line drawer. You can navigate to and view the details for all requisition lines within the drawer without closing the drawer. You can navigate to the Requisition Details page from the My Recent Requisitions section on the Home page and the My Requisitions page.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES





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View Purchase Orders as a Requester Using a Redwood Page

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DETAILS

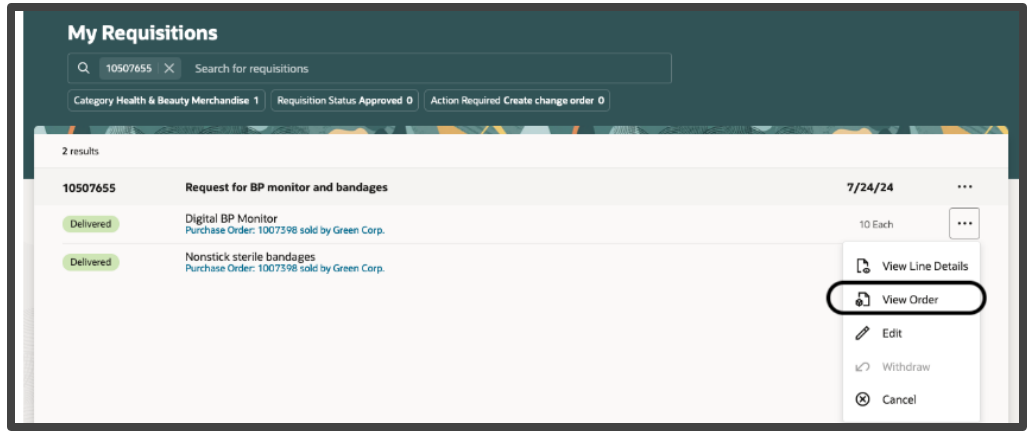
As a preparer or requester, you can now **view the purchase orders associated with requisitions on the Redwood page from the Responsive Self Service Procurement application**. To enable this setting, set the Enable the Redwood page for Purchase Orders profile option to Yes. Before this release, you could view them only in the classic Self Service Procurement application.

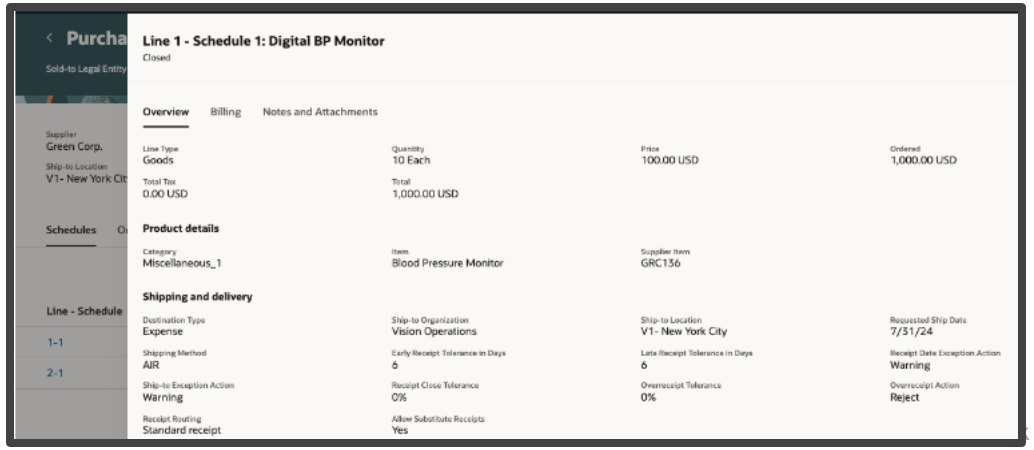
You can navigate to the View Purchase Order Redwood page from these pages in the Responsive application and navigate back to the originating page.

- My Requisitions
- Requisition Details
- Document History
- Line drawer on Requisition Details
- Requisition Life Cycle

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	YES





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View Purchase Order Highlights Generated by AI

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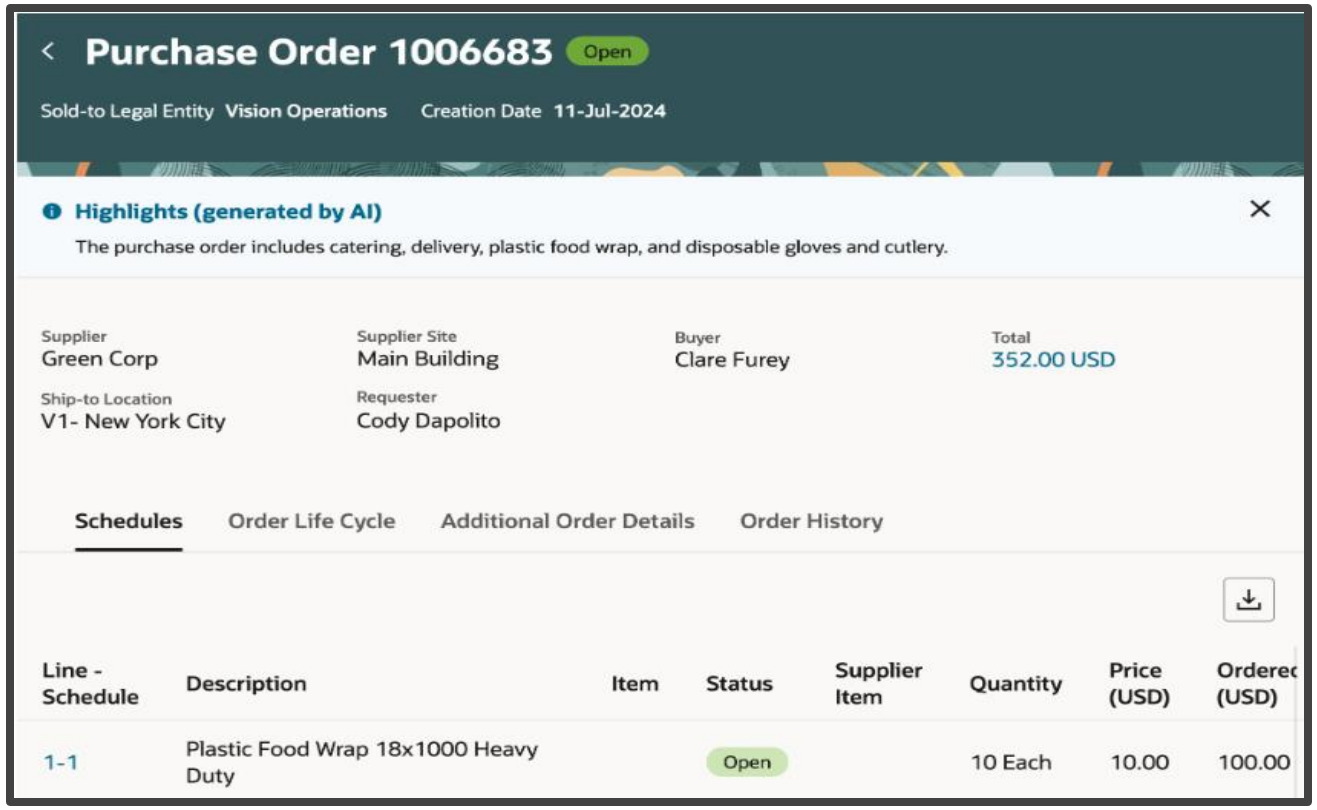
DETAILS

As a preparer or requester, you can now review purchase order highlights generated by AI when viewing purchase orders associated with requisitions on the Redwood page from the Responsive Self Service Procurement application.
AI will use the descriptions from your line items to generate a summary of your purchase order.



Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	YES

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Details

The next generation internal supplier registration flow is available to supplier administrators from the Suppliers work area as well as requesters in the responsive self-service procurement app. To register a supplier, **the requester can provide company information, contacts, addresses, business classifications, bank accounts, products and services categories, and questionnaires**.Questionnaires allow you to capture additional supplier information or other requirements you may have for the internal user related to the supplier request.

Two registration configurations are supported to capture different profile information depending on the intended supplier business relationship. You may wish to capture lighter profile requirements for prospective suppliers used in sourcing, and more detailed information for registration requests of suppliers you are considering for spend.

The **descriptive flexfields (DFFs) are supported for company details, contacts, and addresses profile areas in supplier registration. These DFFs are configurable and can be enabled using Buiness Rules in Visual Builder (VB) Studio.**

Impact Analysis	
Impact Level	MEDIUM
Need to Enable	YES
Configuration	YES
Quick Win	NO

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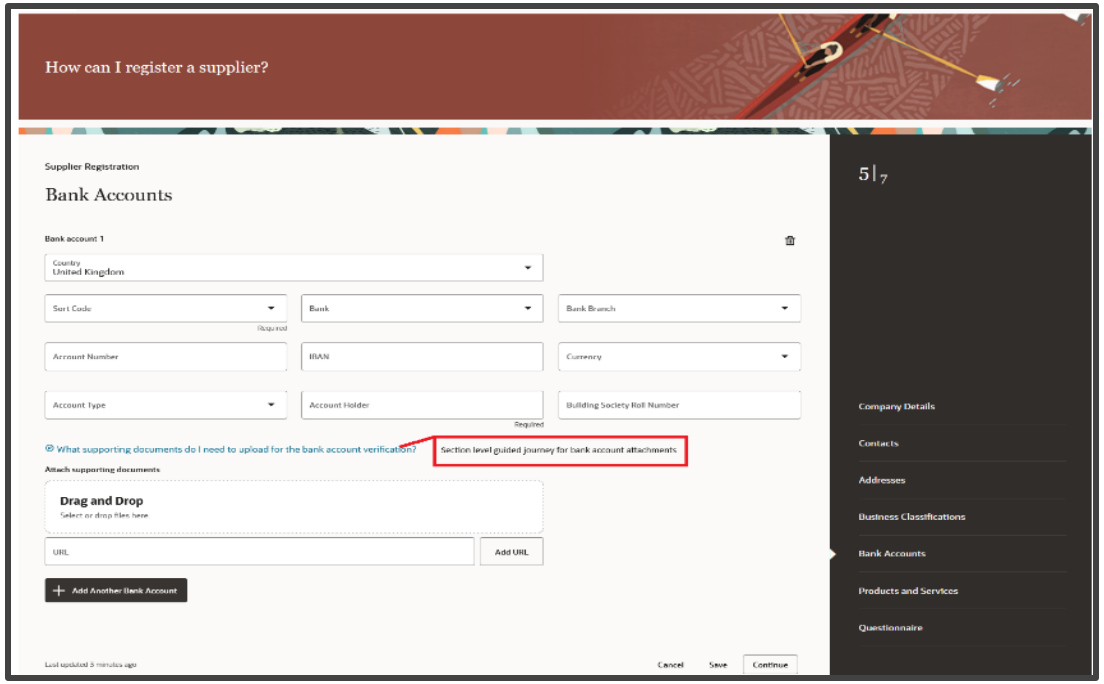
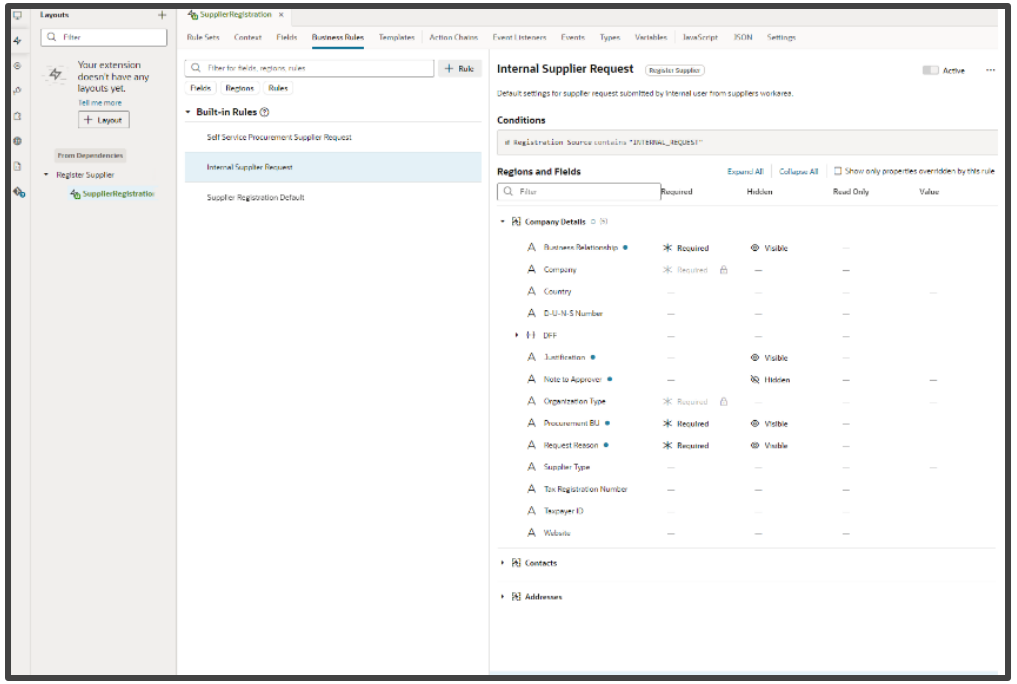
The simplified, country-driven bank account page is now also available for internal supplier registration to help the requester quickly provide bank account details unique to the country. A seeded configuration is delivered for most countries out of the box. For example, the routing number is presented for a United States bank account, whereas sort code is used in the United Kingdom layout.

Using Business Rules accessed via express mode in VB Studio, you can configure different properties for attributes on company details, contacts, and addresses. Also different properties can be set depending on the internal supplier registration source: from Self Service Procurement or Suppliers work area (internal supplier request). For example, you can configure one of the DFFs as required in one flow but hidden in the other. To support the out-of-the-box behavior for internal requests, there are two new built-in rules added with these configured properties. You can duplicate these rules to create custom rules and modify the properties as needed.





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Details

Attachments in a supplier registration request are required to collect information necessary for vetting a potential supplier. It's time consuming for approvers to drill down on each attachment to verify the content of the document. **Use generative AI to provide automated summaries of attached documents in a supplier registration to expedite approval. With generative AI, you can improve efficiency for approvers and reduce supplier registration cycle times.**

Supplier registration approvers can view auto-generated attachment summaries on the approval notification. These summaries are generated for file type attachments added in the Company Details section of the supplier registration.

Supplier Registration Request 31927 for Minuteman Supplies Inc

Actions | Approve | Reject

Details

Assignee	Cody Dapolito	Registration Request	31927	Approval Status	Pending Approval
From	Clare Furey	Requested By	Clare Furey	Business Relationship	Prospective
Assigned Date	7/24/24	Request Date	7/24/24	Source	Internal Request
Task Number	215025	Request Reason	New Supply Source	Inviting Procurement BU	Vision Operations
		Justification			

Company Details

Company	Minuteman Supplies Inc	D-U-N-S Number	
Tax Organization Type	Corporation	Tax Country	United States
Supplier Type		Taxpayer ID	150305050
Corporate Web Site		Tax Registration Number	

Attachment Summaries

Generated by AI

EEOP Compliance Certificate.pdf
This is a certification form issued to Minuteman Supplies Inc by the Office of Justice Programs to declare their compliance with Equal Employment Opportunity Plan requirements. The form certifies Minuteman Supplies Inc 's exemption from the requirement to prepare an Equal Employment Opportunity Plan (EEOP), as it's a private business with fewer than fifty employees and awards totaling less than $25,000. The company's contact person is Clare Furey, who signed the form on 4/25/24.

ISO-9001-2008 Certificate.pdf
DQS GmbH has certified that Minuteman Supplies Inc has implemented a quality management system that adheres to ISO 9001:2015 standards. The certificate, verified on September 2, 2021, is registered under number 070754 QM15 and remains valid until September 1, 2024. The certification scope covers the design and manufacturing of integrated circuits and sensors.

Attachments

Actions | View

Type	Category	File Name or URL	Title	Description	Attached By	Attached Date
File	Miscellaneous	EEOP Compliance Certificate.pdf	EEOP Compliance Certificate.pdf		Clare Furey	7/24/24 10:58 PM
File	From Supplier	ISO-9001-2008 Certificate.pdf	ISO-9001-2008 Certificate.pdf		Clare Furey	7/24/24 10:58 PM

Impact Analysis

Impact Level	MEDIUM
Need to Enable	YES
Configuration	NO
Quick Win	YES

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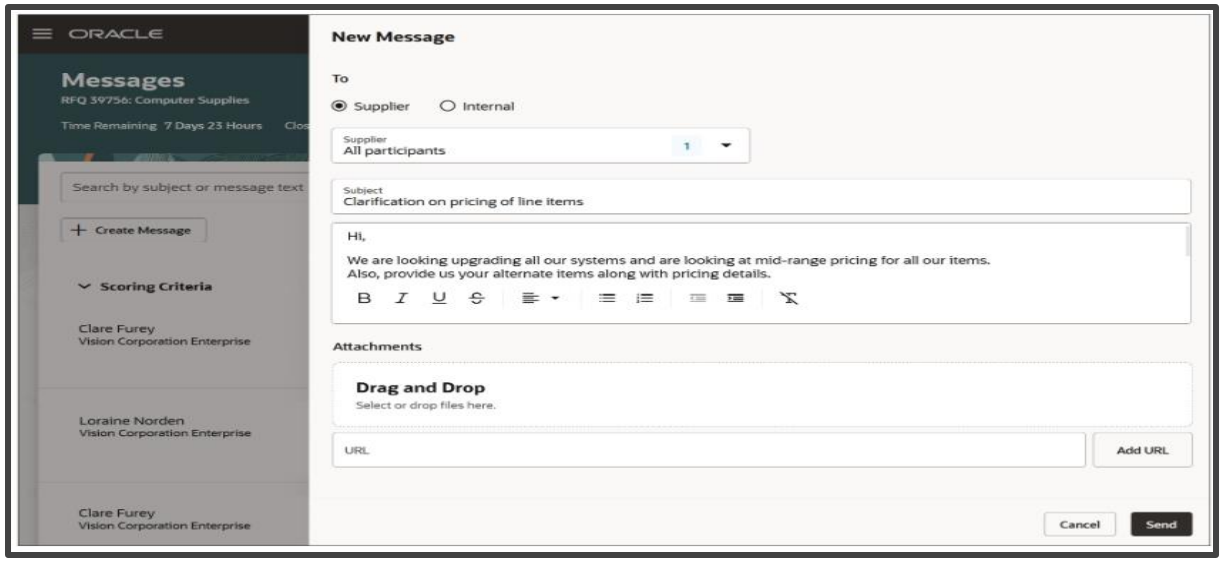
Details

With the new search functionality, it's easier to find past messages without scrolling through the entire message history. **When a message contains attachments, you'll see an attachment icon beside that message. This visual cue ensures that you can quickly spot the messages having attachments**. When amendments are created for a negotiation, you can view the messages from previous negotiations of the amendment on the same page. This allows you to seamlessly track changes, review past discussions and make informed decisions without switching between different screens.

Business Benefit : With a modern and simplified user interface, you can search, compose, and respond to messages easily and efficiently.

Impact Analysis

Impact Level	MEDIUM
Need to Enable	YES
Configuration	YES
Quick Win	YES



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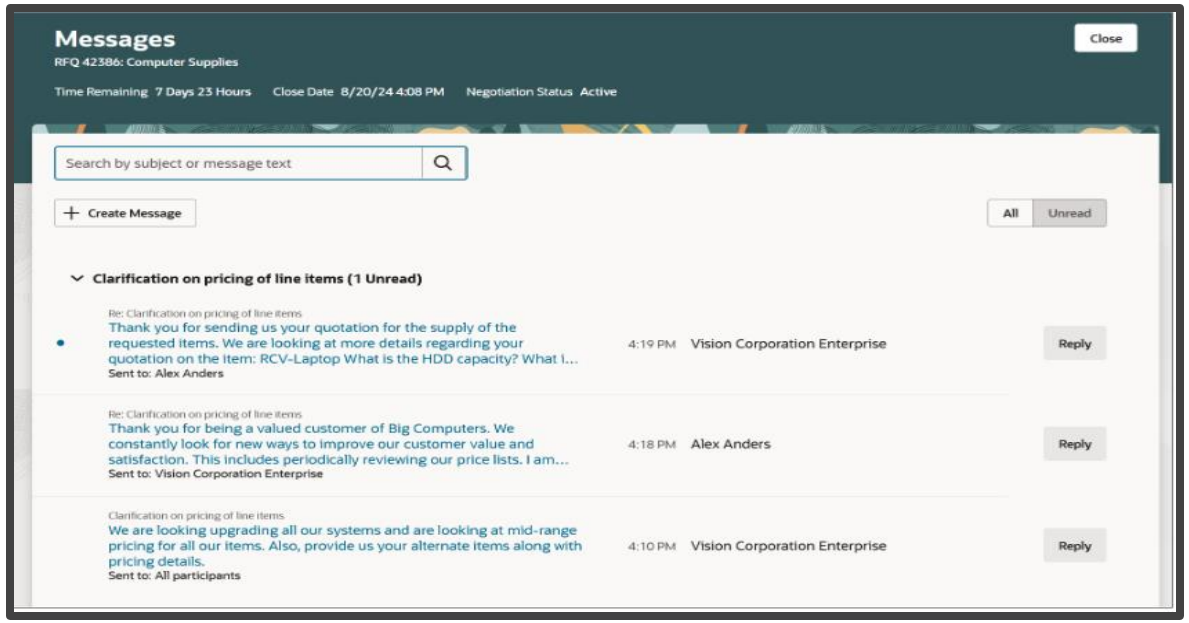
Details

You can now enable the redesigned messaging experience for your suppliers. The modern and simplified user interface will help your suppliers to search, compose, and respond to messages easily and efficiently within the context of a specific negotiation event. With this feature, suppliers have a simple and easy way to engage with the buying organization to ask clarifying questions, receive answers, and view broadcast messages regarding the negotiation.

Business Benefit : Messaging experience is now more intuitive, effective, and streamlined.



Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	YES

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Details

The Redwood negotiation search page for suppliers is enhanced with additional search filters and attributes to provide better usability.

Suppliers can now quickly find all negotiations that need attention, or immediate action such as :
1. Closing within 24 hours
2. Response Disqualified
3. Response Needs Re-submission
4. Response in Draft
5. Closing in 7 days
6. Not Acknowledged

To further augment the search experience, the following search filters are added :

1. Procurement BU
2. Buyer
3. Intent to Participate
4. Awarded Date

Impact Analysis

Impact Level	MEDIUM
Need to Enable	YES
Configuration	NO
Quick Win	YES

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When searching for awarded negotiations, suppliers can see award details such as award date, and award amount.

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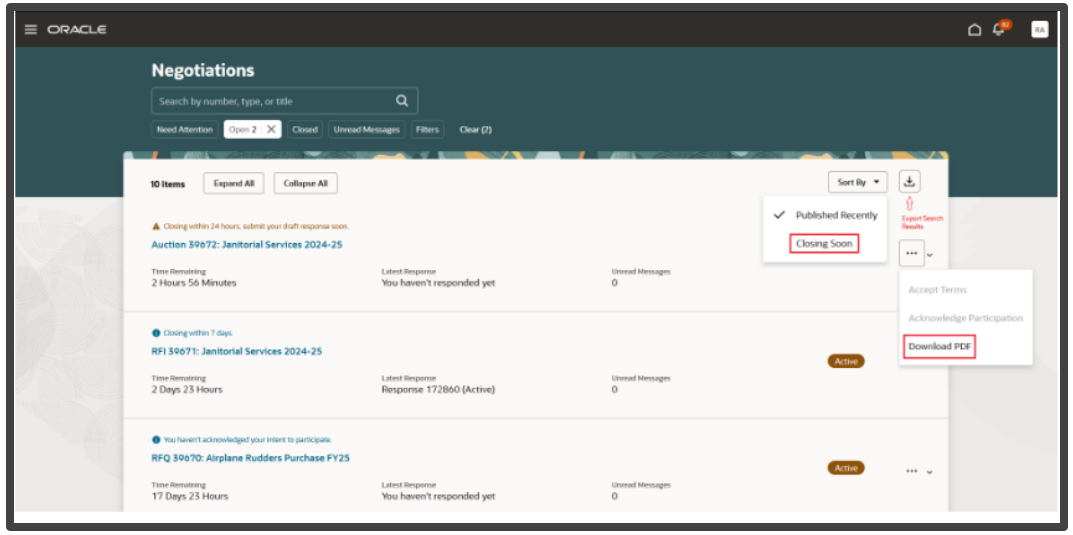
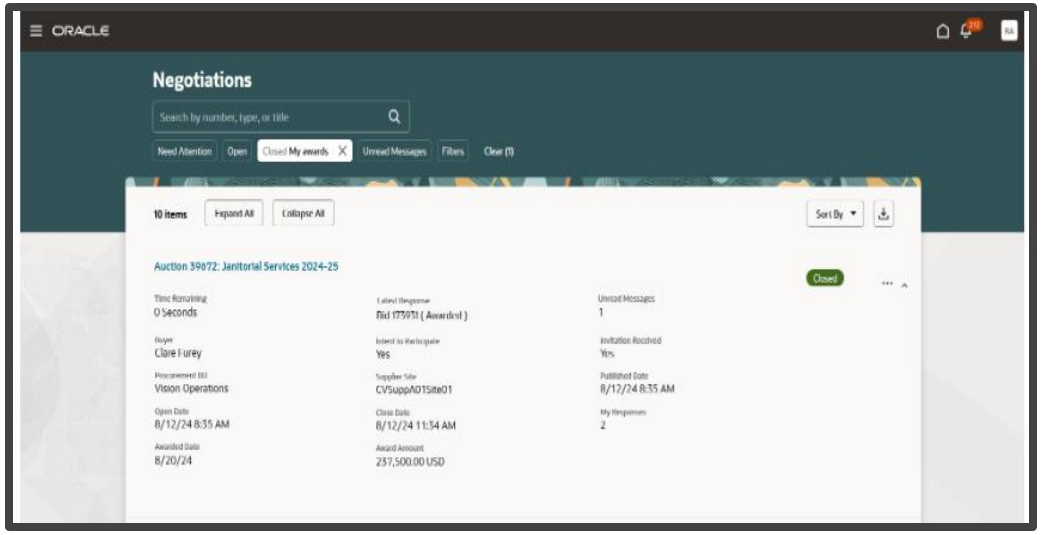
Suppliers can now download the negotiation PDF from the search results and also export the search results in an excel spreadsheet. They can also sort by negotiations publish date, and by time remaining to close.

Additional negotiation attributes are added to the expanded view in the search results :

1. Synopsis
2. Procurement BU
3. Awarded Date
4. Award Amount





Business Benefit : These enhancements enrich the supplier's negotiation search experience by making it easy for them to find what they need, and take quick action.

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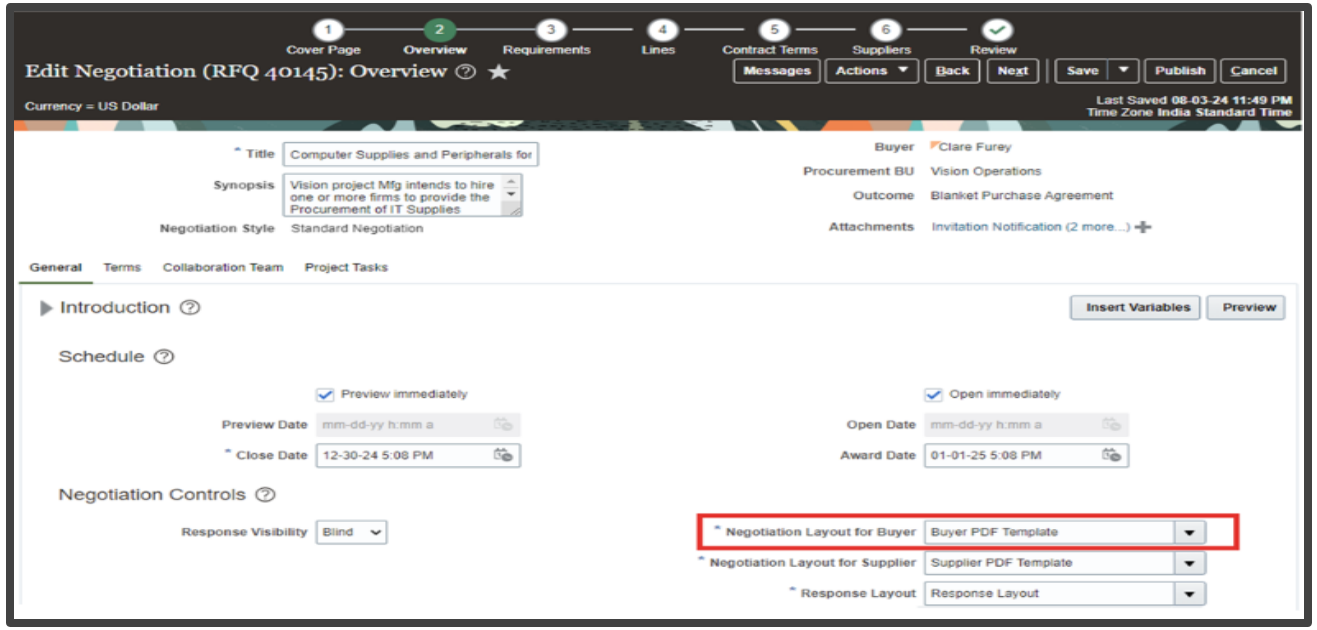
Details

Configure the Negotiation PDF document for Buyer using a new Oracle Analytics Publisher (OAP) template and data model. The template makes it easy to add or remove fields, change the layout, and other content in the Buyer negotiation PDF to meet your business requirements. There are two seeded negotiation PDF templates available; one for buyers, and one for suppliers. This allows you to tailor a negotiation PDF document for buyers and collaboration team members to be different than the PDF for suppliers.

Business Benefit : significantly improved business document with advanced capabilities for customization.



Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	NO

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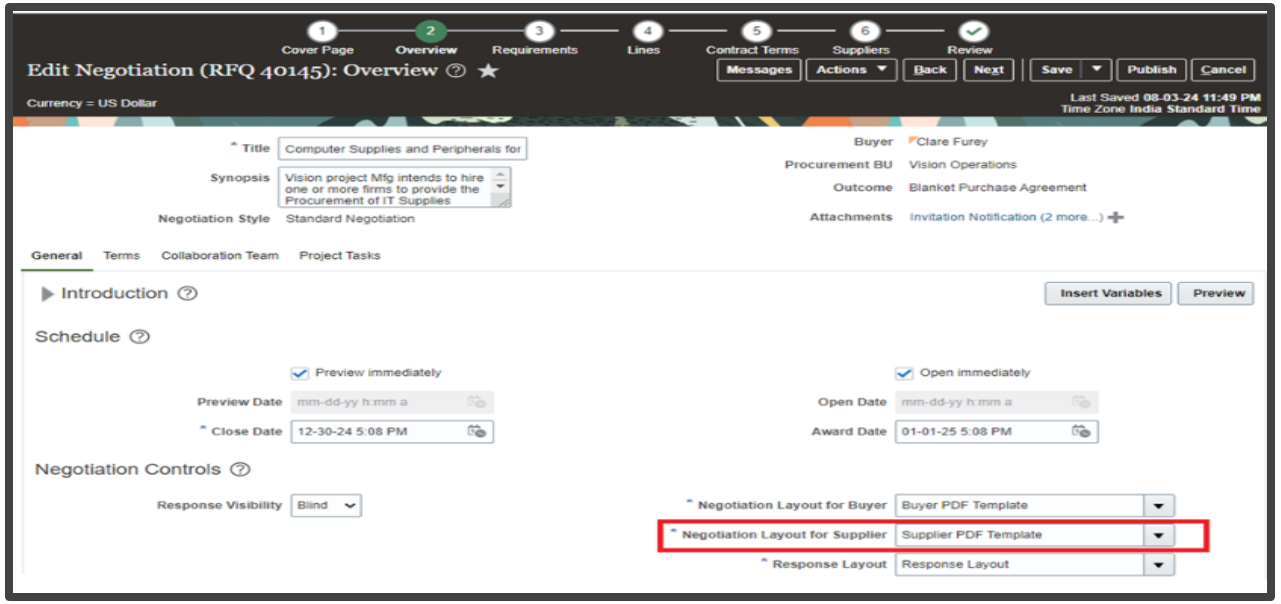
Details

Configure the Negotiation PDF document sent to suppliers using a new Oracle Analytics Publisher (OAP) template and data model. The template makes it easy to add or remove fields, change the layout, and other content in the supplier negotiation PDF to meet your business requirements. There are two seeded negotiation PDF templates available; one for suppliers, and one for internal users. This allows you to tailor a negotiation PDF document for suppliers different than the PDF for buyers and other internal users.

Business Benefit : significantly improved business document with advanced capabilities for customization.



Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	NO

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Details

When a sourcing event is completed, instead of creating a new agreement every time, you can now update an ongoing agreement.

Updating existing agreements from a negotiated award allows you to apply the renegotiated pricing to open purchase orders retroactively, reducing the overhead from maintaining several documents. You can automatically track the changes to existing agreements from the sourcing event, and save significant time and effort. After the award is completed, you will see two new columns in the awarded suppliers table on the Create Purchasing Documents page: Update Agreement and Agreement Lines. In the Update Agreement column, you can select an existing agreement, and in the Agreement Lines column, choose to either update the agreement lines or add new lines. If you don't select any agreement, then a new agreement will be created.

You can select any agreement to update that matches these criteria:

- Agreement is for the same supplier, supplier site, and Procurement BU as the awarded supplier.
- There are no pending change orders.
- Agreement is not frozen.
- Agreement is in one of the following statuses: Incomplete, Open, Withdrawn, Rejected, On Hold.

Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	YES

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An agreement line is considered matching to an awarded negotiation line, if these line attributes are the same: Item, Description, Category Name, UOM Name, Item Revision, Line Type, and Price Break Type. Any lines that are expired or have a requisition line reference won't be updated.

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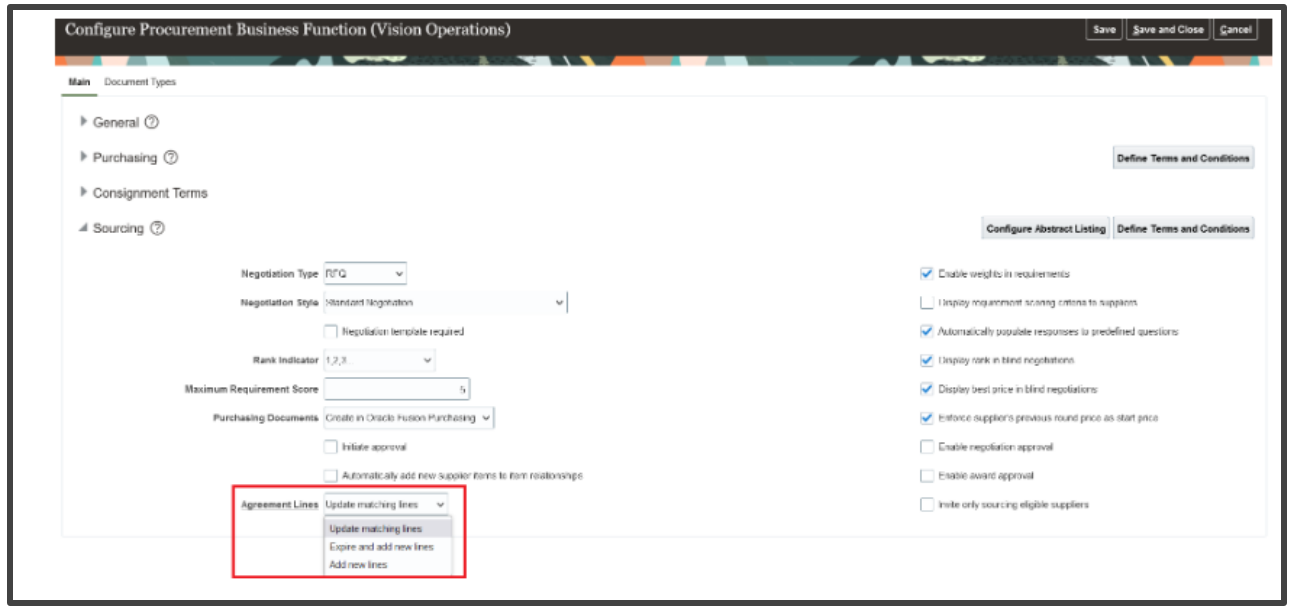
Here are some best practices when choosing Agreement Lines option:

- If the selected agreement has retroactive pricing enabled, then choose the **Update matching lines** option to apply the renegotiated pricing to open purchase orders retroactively.
- If the selected agreement has retroactive pricing disabled, then choose the **Expire and add new lines** option, so that upcoming purchase orders can leverage the renegotiated pricing from the new lines.
- If you simply want to add the new lines to an existing agreement without updating or expiring any matching lines, choose the **Add new lines** option.



When a matching agreement line is updated the following changes are applied:

- Existing item price is replaced.
- New agreement quantity is added to the existing agreement quantity.
- Negotiation references on the line are replaced with the new negotiation details.
- New price breaks are added.

Negotiation and response line attachments are added for attachments with these categories: From Supplier, To Supplier, Miscellaneous, To Buyer, To Payables

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REDWOOD: RESPOND TO SIMPLE NEGOTIATIONS IN THE SUPPLIER PORTAL

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DETAILS

In this update, **the redwood page supports creating a response for simple negotiations (RFI and RFQ) that have some requirements and lines, but no contract terms or line details such as cost factors, line attributes, or price tiers. Suppliers can quickly access and view instructions while responding to requirements or lines on the page itself. They can then enter requirement values for all sections on the same page.** Attachments can be added for response header, requirements, and lines using the drag and drop action, which makes it easy to select multiple files if needed. Suppliers can now search, and filter lines based on description, category, or a line range allowing for efficient response entry.

This feature is in controlled availability. The Redwood Create Response UI coexists with classic UI pages which is why we recommend enabling this feature in your test environment only and socialize it with some of your suppliers. A complete Redwood UI experience for suppliers is coming in subsequent release updates.

Also, consider your use cases as this feature does not yet support the following capabilities :

- High volume of negotiation lines or requirements
- Negotiations with contract terms
- Negotiation lines with price breaks, line attributes, or cost factors
- Negotiation lines allowing suppliers to respond via alternate lines
- Auctions with proxy bidding, auto extend, or staggered closing

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	YES
Quick Win	YES

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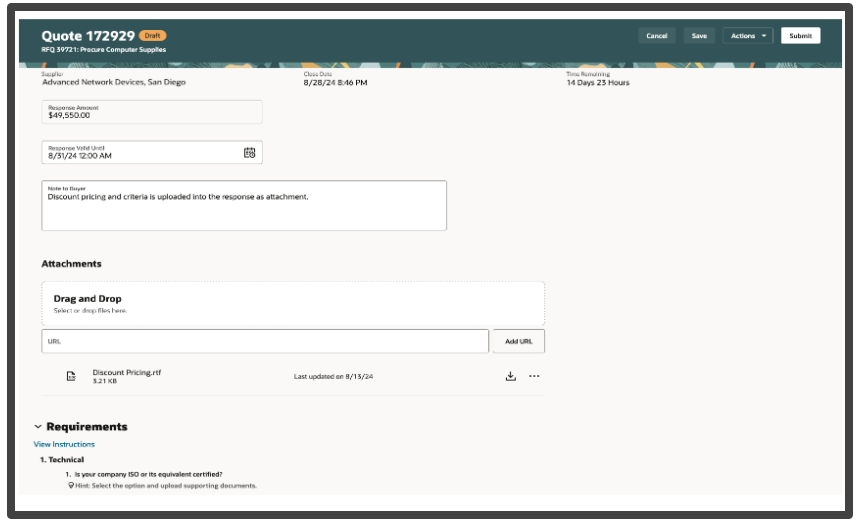
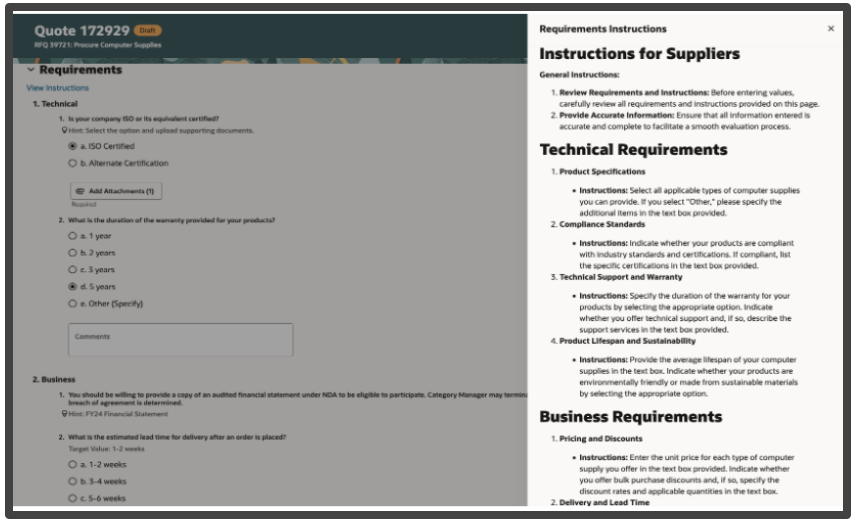
DETAILS

To enable this feature you need to log a Service Request (SR).

- Select Product Module: Oracle Fusion Sourcing Cloud Service
- Select sub-component: Manage Negotiation
- Copy and paste this text into description area of the SR: Enable the feature - Redwood: Respond to Simple Negotiations in Supplier Portal

Business Benefits : The intuitive layout makes it easier to drive supplier adoption thus improving your sourcing outcomes to achieve your spend goals.





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Details

You can now present questionnaires to internal users when submitting a supplier request in the Redwood next-generation supplier registration flow. This extends the questionnaire capability already available on external supplier registration. You can tailor the questions for specific type **Using questionnaires during registration allows you to gather and record detailed information to inform approval decisions and improve future sourcing** of suppliers and the goods and services they provide.

Only internal questions are displayed on the questionnaire. When the registration is submitted, the questionnaire will be validated to ensure responses to all required questions and required attachments have been provided. If there are required questions on the qualification area intended for the supplier, a supplier questionnaire will be sent to collect the response after the registration is approved.

Business Benefit: Using questionnaires during registration helps gather and record detailed information that can inform approval decisions and enhance future sourcing processes.

Impact Analysis

Impact Level	LOW
Need to Enable	YES
Configuration	YES
Quick Win	YES

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CREATE QUALIFICATION QUESTIONS WITH GENERATIVE AI

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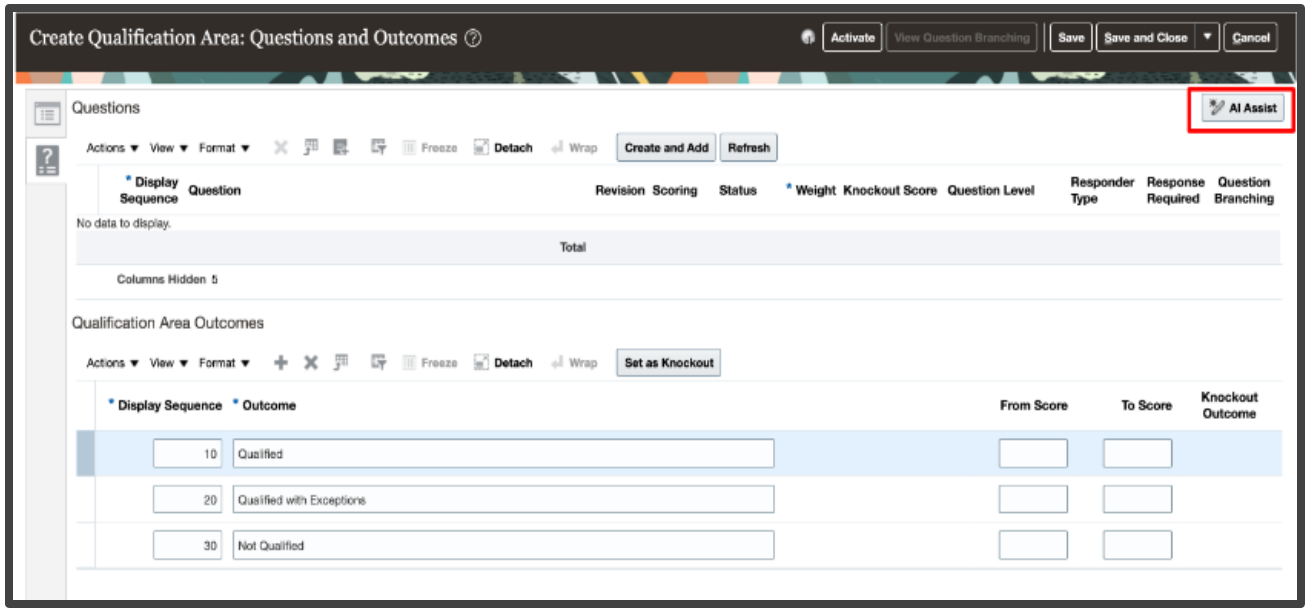
Details

Launching or expanding qualification programs to cover new areas often involves significant effort, from researching to determining questionnaire requirements. Generative AI can dramatically shorten the time needed to initiate new supplier qualifications, streamlining the creation process. For example, you can use Generative AI to suggest questions on topics such as sustainability, governance, financial viability, and various supplier risks.
Enter a name and description for a qualification area and click on the AI Assist button on the Questions tab to view the AI-suggested questions for the qualification area.

Business Benefit : AI assist can be used to create questions for specific suppliers dealing in specific procurement categories**.**



Impact Analysis

Impact Level	MEDIUM
Need to Enable	YES
Configuration	NO
Quick Win	YES

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CONT.....

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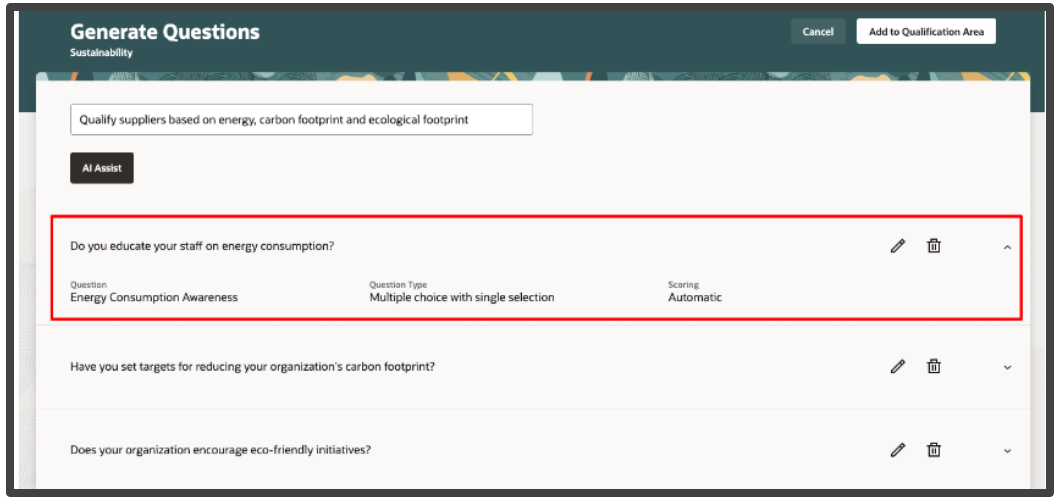
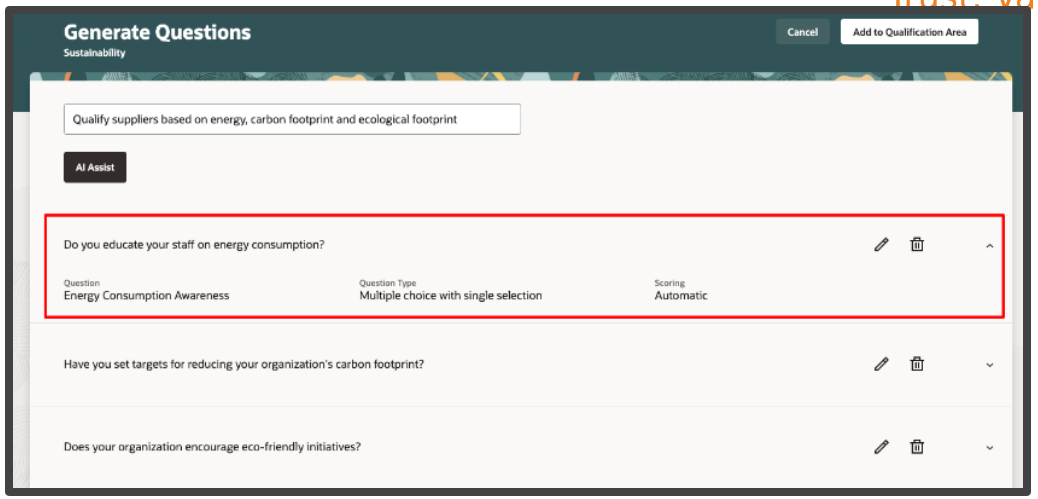
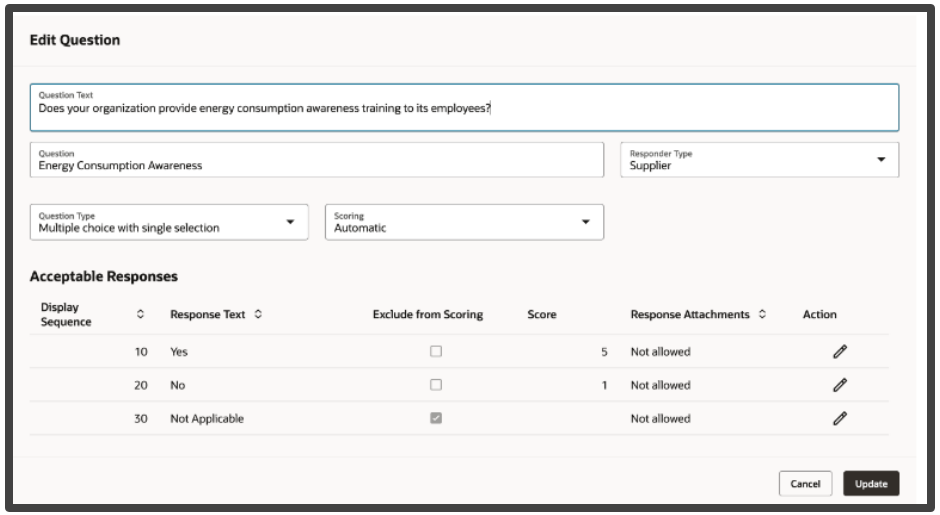


Use AI to Create Qualification Area Questions



Review AI Suggested Questions



Edit Question Details

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ADD DRAFT QUESTIONS TO A QUALIFICATION AREA

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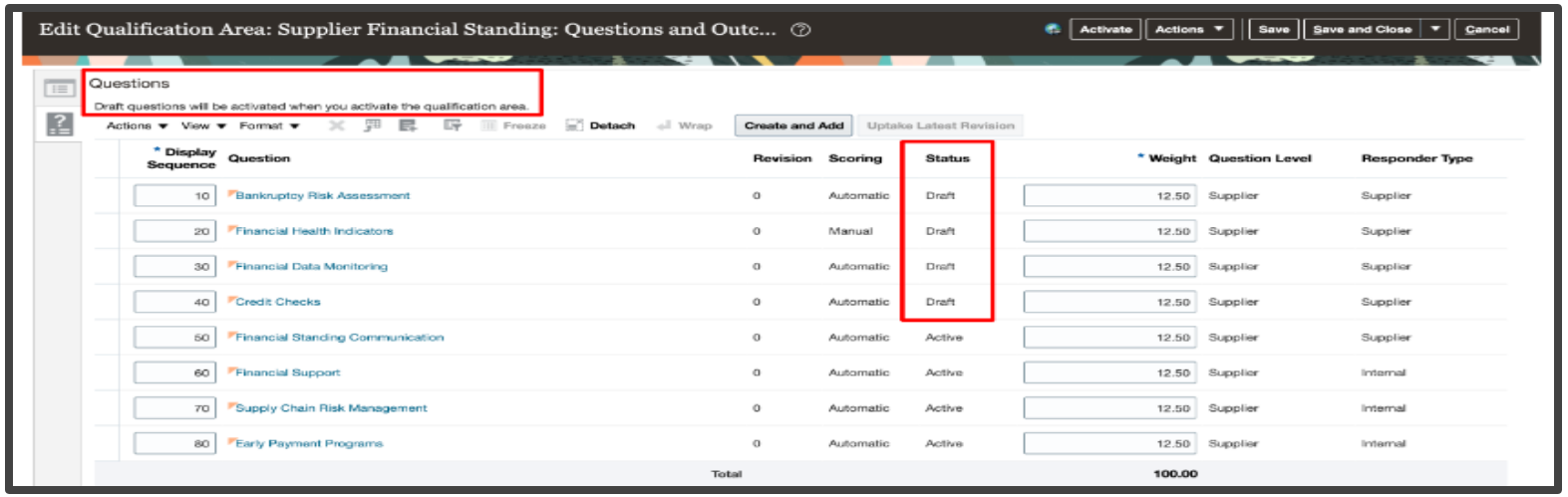
Details

When developing a qualification area, you can now add draft questions. Adding draft questions provides flexibility to start work on the qualification area in cases when you haven't finalized question text or other details in the question setup.
You can create and add new questions in draft status or select and add draft questions from your library.

Business Benefit : activate all the draft questions at the same time as you activate the qualification area to streamline the setup process.

Impact Analysis

Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	YES



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DISPLAY DATES IN CONTRACTS ACCORDING TO TIME ZONE SETUP

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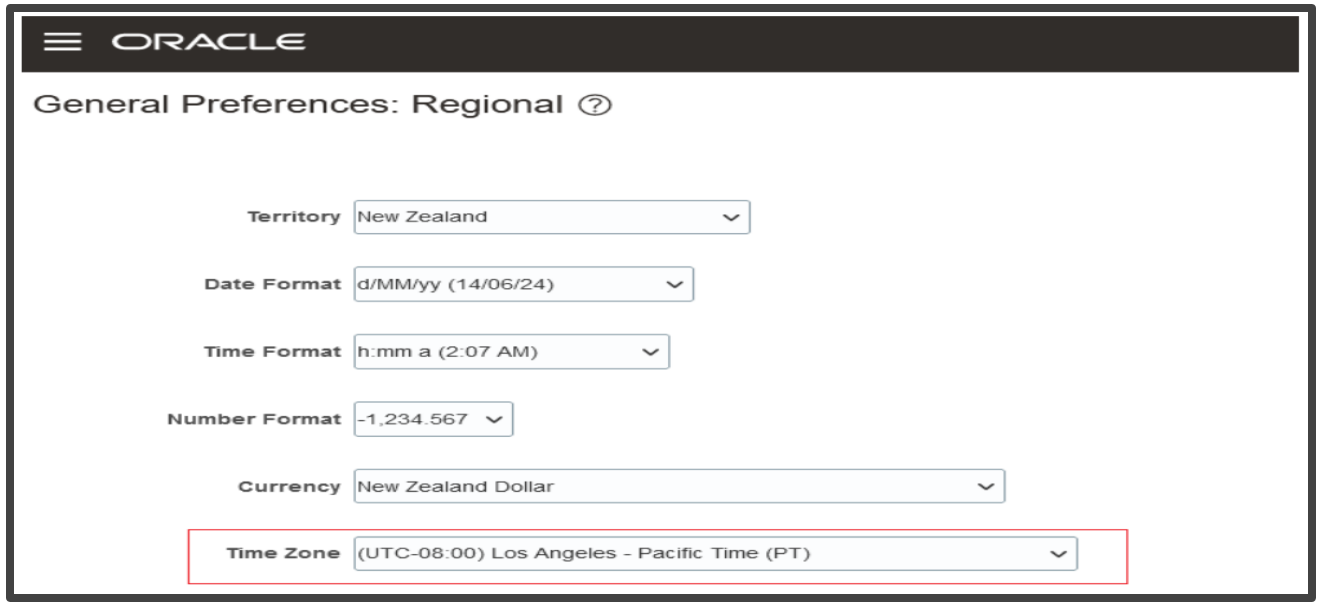
Details

When you create a contract from the Create Contract UI or from a contract template, the default start date is the system date. This date is based on the time zone set up in the legal entity selected for the contract. You can override the default date.

Business Benefit : Can easily track and view the different statuses of your contracts by displaying the creation date in your own user-preferred time zone. Gives a consistent user experience during contract authoring

Impact Analysis	
Impact Level	LOW
Need to Enable	NO
Configuration	NO
Quick Win	NO



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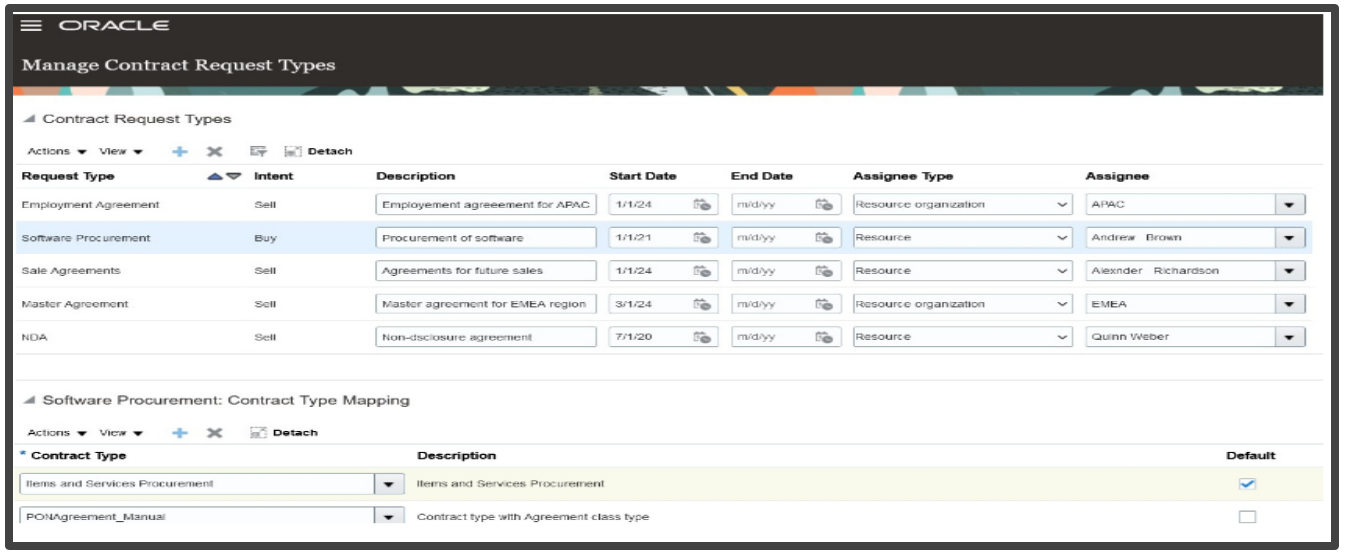
Details

You can now create, approve, assign, and manage the entire lifecycle of a contract request. Users in your organization who don't have the required permissions to author contracts, can raise a contract request by providing details about the contract. Such details include the type of contract, party, dates and so on and they can also upload the necessary documents in support of their contract request.

Administrator can setup the contract request types and the corresponding contract types. Also the assignee resource or resource organization can be setup for each contract type. This UI is available from the contracts landing page Setup->Manage Contract Request Types.



Impact Analysis

Impact Level	MEDIUM
Need to Enable	YES
Configuration	YES
Quick Win	NO

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Cont....

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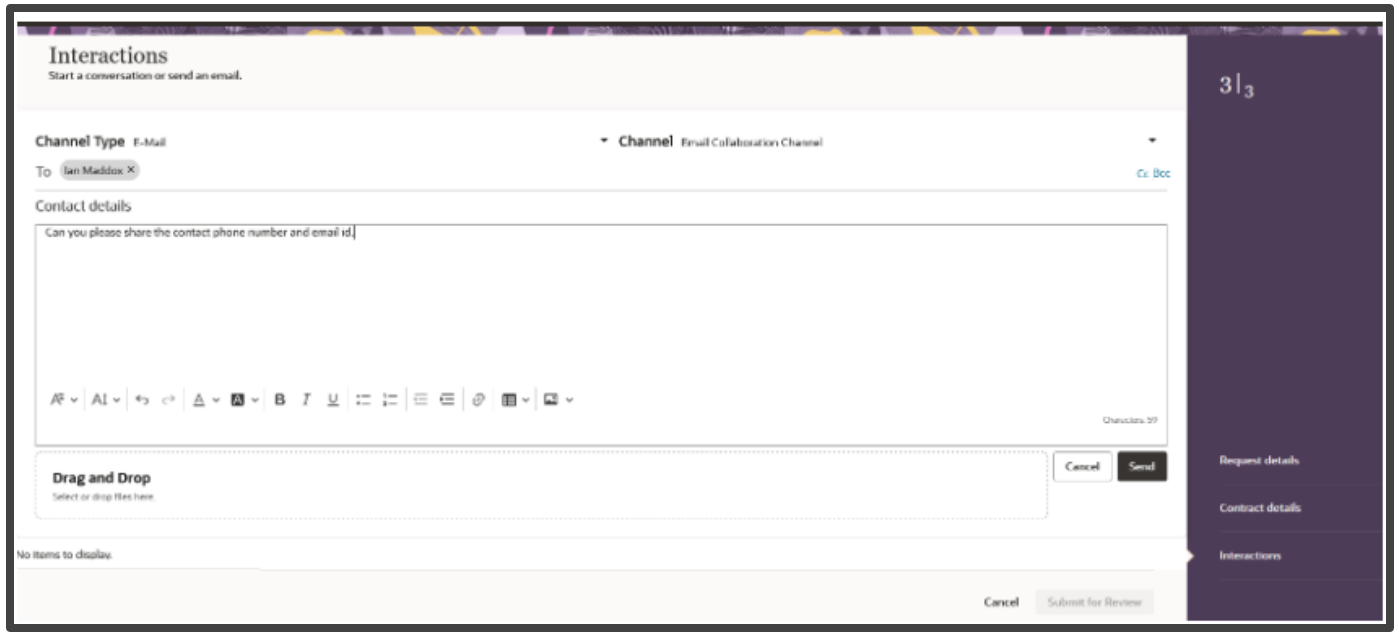
There are 5 user personas :

- Requester - User who is requesting a contract. It could be any employee in the organization
- Owner - User on whose behalf the request is created by the requester. By default the requester and owner are the same
- Approver - User who approves the request, typically the requester's manager as per the contract request approval workflow setup
- Assignee - User from the contract or legal department who reviews the request and creates a contract
- Administrator - User who performs the essential setups such as creating contract request types and setting up approval workflow

Business Units : The entire contract request process is optimized for simplicity and speed, benefiting both the requester and the reviewing teams.



If the assignee needs any clarification from the requester, an email or message can be sent from this tab. All the interaction history is captured.

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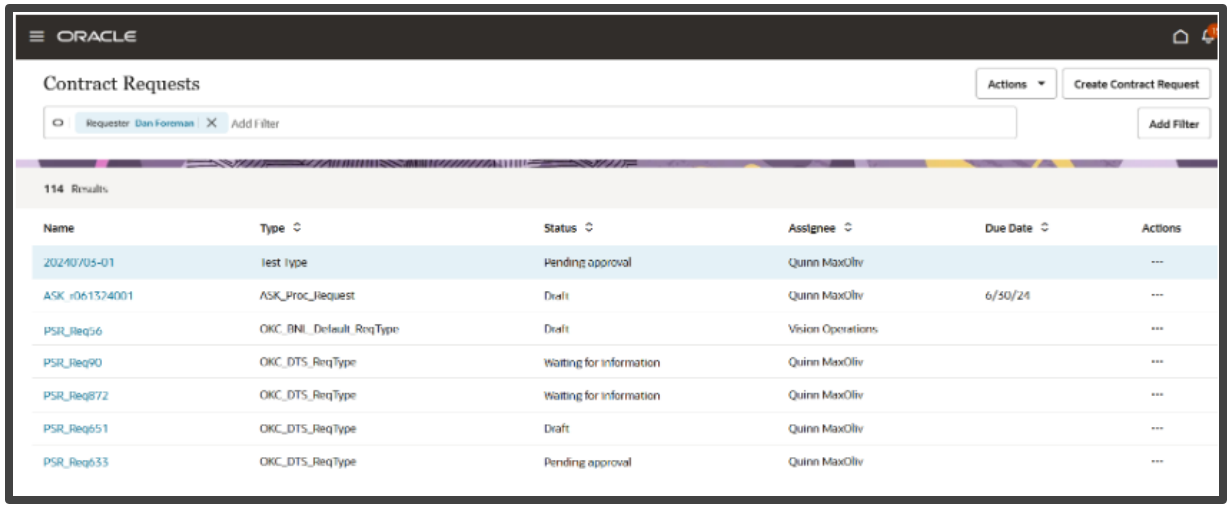
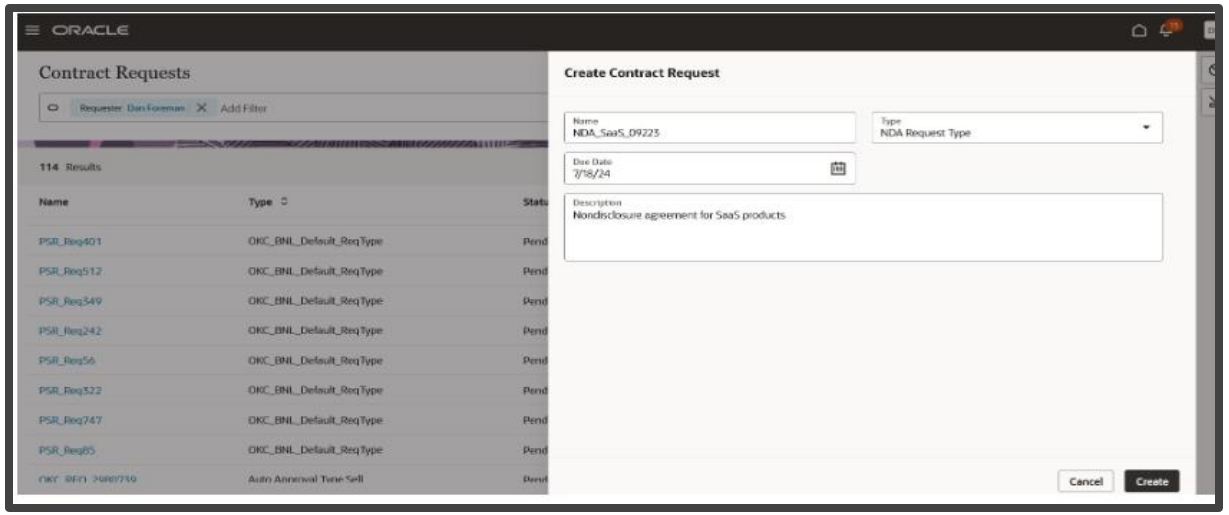
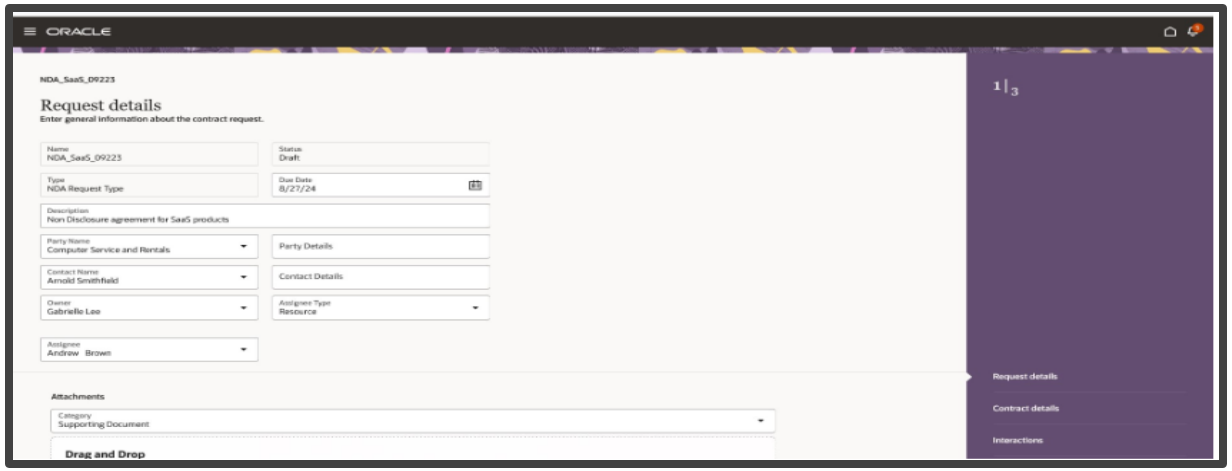


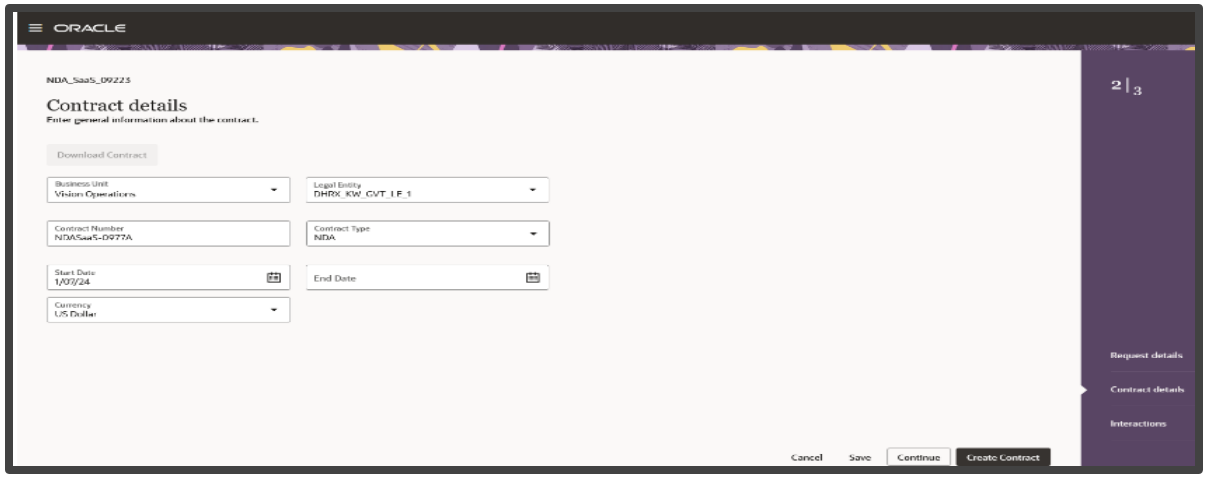
You can access this UI from Navigator->Contract Management->Contract Requests. From this page, you can search for the requests created by you or assigned to you or your team. You can create, edit and delete requests from this UI.



Click on **Create Contract Request** button to create a new contract request by entering the essential details like Name, Type, Due Date and Description.



Edit Contract Details



Contract Details Tab

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CLOSING NOTE

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1. What happens next?
    1. Presentation
    2. Session Recording
2. Speak with your CEMS Support Manager or CEMS Service Manager
    1. for additional services around quarterly updates
    2. Learn more about Innovation
3. Next Sessions ?

HR Helpdesk & ORC Oracle Quarterly Updates 24B	11-Apr-24	3:00 PM GMT / 4:00 PM CEST / 10:00 AM EST
Talent & OLC Oracle Quarterly Updates 24B	11-Apr-24	4:30 PM GMT / 5:30 PM CEST / 11:30 AM EST
SCM (Inventory & Order Management) Oracle Quarterly Updates 24B	16-Apr-24	3:00 PM GMT / 4:00 PM CEST / 10:00 AM EST
Benefits & Compensation Oracle Quarterly Updates 24B	16-Apr-24	4:30 PM GMT / 5:30 PM CEST / 11:30 AM EST

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